

Infor10 Supplier Exchange (SupplyWEB) for Discrete Manufacturing

Streamline collaboration.

Efficient supply chain collaboration is essential to business success for many discrete manufacturers. It's not only the key to profitability and operational excellence, it's becoming a prerequisite for doing business with many large customers who may be necessary to your success at distributing and selling the products you manufacture. In today's competitive environment, there's no substitute for a supply chain collaboration solution that can manage crucial details such as releases, purchase orders, shipment instructions, and the full range of transactions that are unique and important to manufacturers.

By streamlining and accelerating your online collaboration process with suppliers throughout the world, you'll be ready to overcome new market challenges and take advantage of new opportunities as they arise.

Take advantage of our expertise.

As the world's most innovative developer of advanced supply chain solutions, Infor™ has set standards for the field since the company's founding. Infor's industry experts constantly seek and refine the best practices for manufacturing excellence and incorporate those practices into software solutions that help your business perform better every day. Infor10 Supplier Exchange (SupplyWEB) has helped 30,000 suppliers reach top performance through cutting edge technology. We've made Infor10 Supplier Exchange the most powerful tool available for helping you achieve superior results through advanced supply chain collaboration.

Streamline collaboration with your suppliers and improve your discrete manufacturing operations with Infor10 Supplier Exchange.

Powerful connections.

Infor10 Supplier Exchange presents one face to your suppliers. It's an advanced, web-enabled SCM solution that provides an avenue for effective collaboration with your suppliers and efficient execution no matter what language your suppliers speak or which replenishment methodology they use. Proven to lower supply chain costs, reduce inventory, and increase operational efficiencies, Infor10 Supplier Exchange delivers unmatched value—it gives you complete visibility over your entire supply chain, streamlines your communications with partners, and creates powerful, real-time data connections, with features that include:

Supply chain management—Event management, alerts, shipping, receiving, and ERP integration

Supply replenishment—Supplier managed inventory (SMI), releases, advance shipping notices (ASNs), purchase orders (POs), eKanban, and premium freight support.

Supplier performance—Supplier ratings, supplier action plans, corrective action, root cause, defective materials notices (DMNs), delivery performance reviews (DPRs), and production part approval processes (PPAPs)

International features—Support for multiple currencies and multiple languages.

Infor10 Supplier Exchange supports online collaboration between every type of company in the manufacturing supply chain, including logistics providers, 3PLs, outside processors, purchase parts suppliers, and discrete purchase order suppliers.

An ERP-agnostic solution, Infor10 Supplier Exchange can combine the information from multiple versions of disparate ERP systems into a single, universal view for your suppliers and internal users. You'll get the best of all worlds with Infor10 Supplier Exchange, because it includes traditional EDI communication along with newer web-based methods, delivering a mix of capabilities ranging from fully integrated machine-to-machine EDI transactions to automated fax. With Infor10 Supplier Exchange, you can achieve 100% electronic communications with all your suppliers, even those lacking EDI capability, and eliminate monthly recurring VAN charges.

Infor10 Supplier Exchange lets you take advantage of the replenishment methodology that best fits each commodity. It gives you total flexibility to control each commodity based on how it is used and consumed, using your choice of standard weekly forecasts and daily shipping schedules, SMI, Kanban, or POs.

With one-button, automated supplier performance data tracking, Infor10 Supplier Exchange helps you rapidly evaluate your supplier relationships, eliminating the time and effort you now spend manually collecting and calculating supplier performance. Its advanced supplier self-service features make it easy for your suppliers to respond quickly to alerts and exceptions regarding shipping, receiving, quality, and other events. It also automates and simplifies the measurement and monitoring of key performance indicators related to your suppliers.

Infor10 Supplier Exchange delivers powerful benefits to every phase of your supply chain operations to bring you lower costs and higher performance.

Cost Reduction and ROI.

Infor10 Supplier Exchange helps you save time and money and eliminates many types of manual intervention by:

- Eliminating EDI VAN costs without giving up the benefits of EDI
- Significantly reducing the average cost of a PO with Infor's advanced collaboration process
- Enabling pull-based replenishment methods, such as SMI or Kanban, to manage high-volume, high-cost inventories, saving labor costs and increasing accuracy
- Including exception-based management tools that reduce your workload and free you to focus on more strategic issues
- Automating supplier performance data for instant, one-button evaluation of all suppliers

In addition, Infor10 Supplier Exchange delivers more information with less effort, which simplifies supplier communications, accounts payable, and receiving. It helps you cut costs while maintaining high performance levels with lower inventories by giving you better visibility of all inventory, including material in transit, which also reduces premium freight charges.

Comprehensive replenishment and performance.

Infor10 Supplier Exchange lets you manage replenishment and supplier performance with one integrated package that gives you:

- Multiple replenishment methods including Kanban, SMI, forecast releases, ship schedules, and discrete POs
- Web-based collaboration infrastructure for efficient negotiation of PO terms between you and your suppliers
- Automated supplier performance rating systems, including DMNs, DPRs, parts per million (PPMs), PPAPs, and more
- Tools to help you reduce the price you pay for components by enabling your suppliers to be more economical
- The ability to meet the electronic communication requirements of every customer with a paperless communication system

- Implementation that's so simple that some of our customers have been able to connect as many as 300 suppliers in as little as two weeks
- The ability to conduct online collaboration beginning with a discrete PO or the proposed PO, and ending with complete visibility into PO status throughout the process

Infor10 Supplier Exchange gives you improved, real-time communications with your suppliers, including comprehensive status information and a complete overview of your supply chain for world-class performance.

Get great results.

Infor10 Supplier Exchange gives you advanced collaboration tools that you can implement rapidly to give your business quick results and a fast return on your investment. From the very first day, you'll see the kind of results you've been looking for from a supplier collaboration solution. Infor10 Supplier Exchange will help you:

- Provide support for multiple replenishment methods
- Extend your ERP systems with integrated SCM
- Deploy "pull" replenishment methodologies including Kanban or SMI
- Bring disparate ERP systems to a common platform, with data from all customer sites presented in the same format
- Standardize business processes and systems so that you can display all supply information from all sources on a single platform
- Cut costs and improve performance

Infor10 Supplier Exchange requires less customization, shorter implementation times, and fewer IT resources, gives you a lower total cost of ownership, and helps you achieve true operational excellence. By implementing Infor10 Supplier Exchange, you'll gain the power to address today's most complex supply chain challenges.

About Infor.

Infor is a leading provider of business software and services, helping more than 70,000 customers in 164 countries improve operations and drive growth. To learn more about Infor, please visit www.infor.com.

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