



## Infor10 Automotive

### *Respond to your customer.*

Every company in the automotive supply chain—regardless of size, geography or focus—faces increasingly complex business challenges. From original equipment manufacturers (OEMs) and specialty vehicle manufacturers to the original equipment suppliers, aftermarket and service parts providers, and remanufacturing companies, the pressure to control costs and preserve profits never ends. If you're a decision-maker in one of these companies, you know that your need to control costs touches every part of your business—customer management, product management, planning, production, logistics, and financial management. To compete in the automotive industry, you need a business systems partner with deep automotive expertise, along with a comprehensive and integrated portfolio of end-to-end business solutions built specifically for the needs of the automotive industry.

### *Trust automotive expertise.*

For more than 25 years, Infor has helped thousands of companies throughout the automotive supply chain keep pace with intense and constantly changing business requirements. Designed and built by automotive experts for the auto industry, Infor10™ Automotive delivers an advanced suite of industry specific, integrated automotive business solutions drawn from our experience helping companies at every level of the automotive value chain.

Our customer list contains many of the most successful brands in the automotive industry, including OEMs, automotive tier suppliers, specialty vehicle manufacturers, manufacturers of licensed brand components, aftermarket service and specialty parts manufacturers, and companies that remanufacture complex parts.

### *Improve at every level of the value chain.*

Customers come to us to help them answer some of the most difficult questions they face, including:

- How will I profitably compete in an increasingly complex global automotive market?
- How do I minimize costs and maximize profit throughout the entire automotive product lifecycle from design through aftermarket service?
- How do I ensure that my suppliers are ready to reliably meet my requirements?
- How can I satisfy OEM requirements more quickly and efficiently?
- How can I optimize my global supply chain to reduce risk and minimize the impact of supply disruptions including natural disasters and financial crises?

*Infor10 Automotive delivers an advanced suite of industry specific, integrated automotive business solutions.*

Infor10 Automotive delivers a highly focused automotive solution stack that makes you more competitive in every aspect of the automotive value chain.

**Product lifecycle management**—Portfolio management, product management, and new product introductions are critically important since your first decisions often determine your final outcome. Infor10 Automotive helps you accelerate time to market and manage the PPAP and FEMA processes better by giving you more effective control of product strategy and helping you engineer for efficient manufacturing and sourcing. As a result, you'll stay on top of your entire business process from beginning to end and get great results. Infor10 Automotive makes it easy for you to manage engineering changes for updating your product structure, production process, and product pricing. With design to engineer features and CAD integration, it helps you establish part standardization and product traceability to reduce complexity for a more resilient and adaptive supply chain. You'll stay in control of your entire product lifecycle from initial design to aftermarket support.

**Sourcing and procurement**—An efficient, reliable supplier network is the critical resource for successful manufacturing. A well-designed, collaborative supply chain cuts costs and reduces risk throughout your operations. Infor10 Automotive puts complete supplier information at your fingertips so that you can analyze vendor performance history quickly and develop a vendor selection strategy based on a complete picture your supplier relationships. By understanding supplier performance and the total landed cost of parts, you'll reduce supply chain risk, establish more reliable strategic sourcing, and meet OEM supplier requirements for MMOG/LE.

**Customer collaboration**—You need to stay compliant with OEM mandates while also keeping up with your customers' changes. If you can't keep up with those changes, you might lock yourself out of bids for future business. Infor10 Automotive gives you pre-built trading partner features and the ability to change trading partners quickly to help you stay compliant and know you're covered. You can be up and connected to a customer in minutes rather than spending weeks writing translations, testing, and fixing errors.

#### Infor10 Automotive delivers:

- Compliance with OEM requirements
- Reduced cost through supply standardization
- Design for improved innovation
- Improved planning for reduced costs
- Improved on-time delivery performance
- Increased productivity

**Production management**—Today's highly synchronized automotive supply chain requires you to maintain an equally well-tuned production process. Infor10 Automotive gives you highly detailed control of all modes of manufacturing, including configured assembly, engineer-to-order, make-to-order, make-to-stock, repetitive manufacturing, and remanufacturing.

You get flexibility in production with work orders, subcontracting, and production schedules, as well as Just in Time (JIT), Just in Sequence, KANBAN, and assembly based on vehicle IDs for a first-rate Lean manufacturing process. In addition to powerful manufacturing support, Infor10 Automotive includes built-in quality processes that support your requirements for TS16949 certification and APQP processes.

**Transportation and warehouse management**—Transportation problems often cascade like dominoes and foul up your warehouse planning, and vice versa—changes in your inventory plan can complicate transportation costs and planning. The Infor10 Automotive warehouse management solution fully integrates transportation planning to help you avoid the costly blind spots that result from treating warehouse management and transportation planning separately. With support for business processes like Milkrun and External Service Providers (ESPs), you'll streamline inventory and cut costs.

**Enterprise asset management**—You'll produce more with the assets you already have and get longer life from your capital asset investment thanks to the powerful asset management features in Infor10 Automotive. You'll not only improve the performance of your plant and equipment, you'll also prevent costly production interruptions that can be caused by equipment failures or unplanned maintenance. You'll also be fully prepared for vendor audits that are so crucial for maintaining a good supplier rating.

**Human capital management**—Your skilled workforce is your most important but perishable investment. With Infor10 Automotive, you'll have the best tools available for gathering employee information, growing a capable workforce, deploying skills effectively, and nurturing great teamwork throughout your company. Time and attendance management and safety record maintenance are just a few of the other critical details that make Infor10 Automotive an essential resource for any company in the automotive industry.

**Automotive business intelligence**—In today's real-time, highly synchronous production environment, there's no substitute for the ability to take quick corrective action when critical events occur. Infor10 Automotive puts key operational data at your fingertips with advanced business intelligence tools such as dashboards, web parts, and sophisticated analytic support. Multi-dimensional result evaluations, e.g. by project, by component, by product line, or by vehicle, help drive fast, fully informed management analysis. You'll instantly get a clear view of the performance of your entire business and be ready to make quick, confident decisions.

Infor10 Automotive also includes complete support for the full range of general business functions that every business needs to work effectively, including financial management, expense management, and customer relationship management. Infor solutions support businesses in nearly every industry, so you know that they can help your business in nearly any competitive situation.

*Infor10 Automotive includes complete support for the full range of general business functions that every business needs to work effectively.*

*Make better decisions now for better results later.*

Infor10 Automotive helps automotive companies improve all business functions to help meet their cost control and profitability goals. Its integrated, end-to-end capabilities deliver a wide range of tangible business benefits to automotive companies worldwide, including:

- Compliance with OEM requirements.
- Reduced cost through supply standardization.
- Design for improved innovation.
- Improved planning for reduced costs.
- Maximized throughput.
- Improved on-time delivery performance.
- Improved aftermarket service.
- Increased productivity and shortened cycle times.

## Powered by Innovative Technology

Infor's newest technologies bring our portfolio of proven products to new levels of power, usability, and flexibility. Some of these technologies include:

### INFOR10 WORKSPACE



You don't need more information; you need the right information at the right time. Unified navigation, single sign-on, and single-click access to Infor systems, personalization, web parts, and shortcuts get you to the information you need quicker and easier. You'll have everything you need to work on what matters, in a way that makes sense to you, so you can simplify your work day.

### INFOR10 ION SUITE



The unifying platform to connect and manage your applications, Infor and non-Infor. Seamless, flexible integration between your current core applications and your third-party solutions, whether they're on-premises, in the cloud, or both. Identify your key business processes and let the exceptions find you—automatically alert your users based on key issues so they can keep their finger on the pulse and respond immediately. With Infor10 ION Suite, your systems and your people can simply work together.

### REPORTING AND ANALYTICS



Through the Infor10 Business Vault, everyone has the same solid data in the right application. Dashboards deliver actionable information based on your role, so you get the information you need for your job, the way you want to see it, when and where you need to see it. And then you can turn that information into insight with multiple, analytical views on your performance.

### CLOUD DEPLOYMENT



With no upfront installation costs and the ability to use the same powerful, proven business applications in the cloud or on-premises, you realize faster time to value and unprecedented flexibility to start out in the cloud and stay there, or to move to on-premises when it makes sense for your business.

## About Infor.

Infor is a leading provider of business software and services, helping more than 70,000 customers in 164 countries improve operations and drive growth. To learn more about Infor, please visit [www.infor.com](http://www.infor.com).

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