



"With this program, as well as the long-term product strategy, Infor has shown us that they are committed to their customers and helping us move forward, on our terms and on our timetable."

—WAYNE GALE, CEO, STOKES SEEDS



## INFOR FLEX UPGRADE

### DO BUSINESS BETTER.

Change can be scary. But it's a necessary part of doing business. Your business changes over time and your software solutions need to be able to adapt to meet your changing needs. Still, thinking about the time, energy, expense, and risk of a major upgrade or a rip-and-replace approach can be intimidating.

When money is tight, it becomes more important than ever to protect your software investment, prepare your company for the future, and ensure that your company stays focused on doing business better.

At Infor, we understand that and we want to help protect your existing investment in software. We've designed Infor Flex Upgrade, a program for customers on maintenance that makes it painless, fast, and cost effective to upgrade to a new version of your Infor products—with minimal risk and stress.

### LEVERAGE EXPERIENCE.

At Infor™, our professionals—many with more than 25 years of experience—are helping forward-thinking companies like yours solve their toughest business challenges. Their experience is built in to our technology platforms, like Infor ION™, which allows you to add new functionality with minimal disruption to your business.

Infor Flex Upgrade continues that tradition of delivering innovation, lower total cost of ownership, and quicker time to value.

## GET BUSINESS SPECIFIC.

Every industry worldwide faces pressure to cut costs, increase business velocity, ensure compliance, increase innovation, and better respond to customer demand. Infor Flex Upgrade gives the tools to meet these and future challenges.

Infor Flex Upgrade gives Infor customers current on maintenance a low-risk, high value way to upgrade to the latest version of the software they rely on to run their business. This package of software, services, and financing gives Infor customers a path to the newest application version—with minimal fees and fast implementation.

Infor Flex Upgrade delivers exceptional customer value. When you choose to Upgrade, you get:

- ▶ **Fast, cost-effective implementation.** Our proven methodology is based on 70,000 implementations worldwide.
- ▶ **Minimal or zero license fees.** We're keeping fees low to minimize the impact on your bottom line.
- ▶ **No incremental maintenance fees.** Keep building on your relationship with Infor—we understand how you do business.
- ▶ **New features and functions.** Take advantage of the millions we've invested to build solutions that meet the specific challenges of your industry.
- ▶ **Next generation technology.** You gain access to Infor ION, our innovative suite of interoperability and management services designed to help you connect, organize, analyze, and collaborate, and to new, advanced applications, such as Infor MyDay and Infor Decisions, that feature best-of-the-best functionality—without disrupting your business.
- ▶ **Attractive payment options.** Available for qualifying customers, Infor Financing provides flexible and favorable payment terms.
- ▶ **Low risk.** Upgrade on your schedule and the needs of your business—not ours.

## SEE RESULTS NOW.

If you're ready to move forward with your current Infor solutions, you're ready for Infor Flex Upgrade. We want to help you roll out the solutions you need to address your most critical business needs—on your schedule, not ours.

Infor Flex:

- ▶ Lets you decide when you're ready to make a change—now, later, or never
- ▶ Is low cost, quick to implement, and low risk
- ▶ Provides a long-term path to adopt new Infor technologies, without disrupting your business.

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The Infor logo consists of the word "INFOR" in a bold, sans-serif font. The letters "I", "N", "F", and "O" are black, while the letters "R" and "A" are red. A small trademark symbol (TM) is located to the upper right of the "R".