



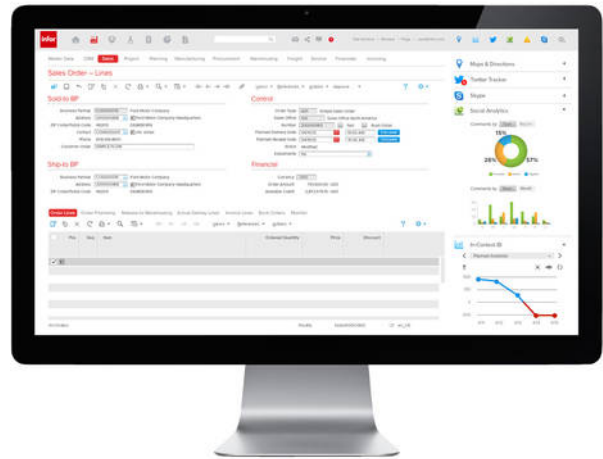
Infor LN for aerospace and defense

Meet extraordinary demands

No industry faces the high quality standards and strict regulatory scrutiny of the aerospace and defense industry. When you use complex manufacturing processes and high-cost components to make sophisticated products, you need a manufacturing ERP solution with enough power and breadth to keep up. With Infor™ LN, you get all the power you need to maintain high quality profitably from contract to contract and from year to year.

Harness complexity

Manufacturers worldwide trust Infor LN to help improve, accelerate, and streamline the most complex manufacturing processes anywhere. Some of the largest global aerospace manufacturing operations rely on Infor LN to improve throughput, reduce total costs, and keep tight control over intricate and elaborate manufacturing processes. When your manufacturing operation requires detailed tracking of millions of parts worth billions of dollars from thousands of sources worldwide, you can rely on Infor LN. No matter how complex your operations are, with Infor LN, you get to focus on your projects and customers, drive efficiency and innovation, and manage costs while growing your business. You'll gain faster time-to-value and increase your business agility to increase your competitiveness in the aerospace and defense market. More than 4,500 organizations—from mid-sized companies to Fortune 500 businesses—rely on Infor LN as a global platform for growth and innovation.



Standardize without sacrificing

Many projects in aerospace and defense deliver products unlike those of other industries. They are completely unique devices and systems that require an equally unique manufacturing process. You can configure Infor LN to support the manufacturing process that meets your needs, delivering rapid value to your business right out of the box. With Infor LN's rich, industry experience, you can eliminate customizations and create an environment of continuous innovation that generates imaginative responses to changing business needs.

Answer the industry's specialized needs

With Infor LN, you get complete support for your operational processes and can integrate those processes with sophisticated financial management, supply chain management, and project and service lifecycle management systems. You'll be able to streamline financial consolidation and process standardization, while improving business and IT alignment and accelerating your operational velocity.

With Infor LN, you get tools for:

- **Multilevel bill of material costing breaks.** You can easily identify specific material and labor costs and redirect those costs from the demand project peg to another activity of the demand project.
- **Simplified shop floor order splits.** You get more accurate split-order costing since you can separate items off to another production order, while maintaining the cost and pegging information.
- **Automated borrow-loan-payback.** You get to meet project deliverables on time since you can determine when a project peg has inventory it can loan, and then manage any difference or variance in project valuation between loaning and borrowing projects.
- **Supplier stage payments.** You can easily record and manage progress payments to suppliers for items before they are delivered.

Additionally, with Infor LN, you can improve the way you handle the specific details involved with managing:

- Project cost pegging
- Maintenance, repair, and overhaul
- Non-conforming material management
- Tail number effectivity
- Project group planning
- Subcontracting
- Progress billing
- Overhead cost allocations with retro-active rate adjustments

Your company can operate more efficiently and effectively, since you'll have the ability to manage your entire enterprise, including manufacturing and supply chain processes.

Infor LN:

- Built using over 25 years' experience with aerospace and defense contractors
- Used by some of the world's largest aerospace and defense contractors for manufacturing, assembly, and supply chain management
- Offers advanced global financial, supply chain, manufacturing, project, and service lifecycle management capabilities
- Improves operational excellence in manufacturing plants and across the supply chain
- Delivers a next-generation user experience

With Infor LN, you can:

Make the transition to a service-centric business model

You can provide better service more profitably and streamline even the most complex MRO operations across the equipment lifecycle with Infor LN's advanced service management capabilities, which include service contracts, call center operations, field service, and depot-based repair functionality. And, you can use Infor LN's enhanced service resource planning and scheduling, mobile field service, and depot-based repair functionality to demonstrate that you deliver service, and not just products.

Create low-cost, agile supply chains

You'll be able to create lean, demand-driven supply networks that are resilient to disruptions with LN's advanced supply chain planning capabilities, which are particularly suited to the intricacies of the aerospace and defense industry. You'll improve delivery performance and lower fulfillment costs by integrating your supplier network using Infor LN's supply chain collaboration capabilities.

Thrive in a world of mass customization

You can increase your responsiveness, yet lower your costs at the same time with Infor LN's market-leading manufacturing capabilities. In addition, you can increase your product variety, improve your quality standards, and meet all your cost targets using Infor LN's superior tools for keeping control of subcontracted operations and outsourced manufacturing.

Master complex projects

With Infor LN, you get greater control over multi-year projects with complex contract and billing terms. You'll also gain better control over projects with long lead-time items and rigid quality requirements, especially those involving fees and penalties based on delivery performance. With Infor LN's advanced project lifecycle management capabilities, you can oversee your entire product lifecycle and achieve complete cost transparency across all project activities in a single, integrated system.

Streamline global operations

With Infor LN, you get support for complex, global multi-site, multi-company operations, so you can easily support sophisticated planning and shared services. You can address your compliance issues as you enter new markets using Infor LN's global financial management capabilities, including localizations for 42 countries and support for 14 languages. You can make your company more adaptable and foster innovation by retaining a real-time, integrated view of your entire business using Infor LN's ability to consolidate operations and model your business processes across multiple sites in a global operation.

Extend another core ERP

Many companies use Infor LN to run manufacturing operations, while integrating to other back office systems. Built-in integration using Infor ION middleware technology lets you create seamless, highly productive connections between Infor LN and other business information systems.

“Infor LN delivers the functionality to manage everything from warehousing and manufacturing to financials and accounting, all within a single solution, without the need for customizations or multiple applications.”

—Greg Spadaro, senior director, New Business Systems, Piper Aircraft

This gives you the widest possible range of technology choices to ensure that you get capabilities that fit your needs. As a result, you'll be able to innovate rapidly with the help of cross-application integration, workflow, business process management, and business intelligence.

Strengthen your entire organization

You can use Infor LN's highly innovative technologies—including support for mobile devices and social networking—to deliver operational excellence, connecting people across your organization with each other and with your business process in ways that best fit specific roles and tasks. Infor's innovative social collaboration interface gives your core ERP users access to contextual information relevant to the task at hand and helps them prioritize their workloads. Your non-ERP users can subscribe to information about processes relevant to them through targeted activity feeds. Cross-functional teams will be able to resolve complex, multi-disciplinary issues by tapping into the expertise of individuals using Infor LN's native social networking. With Infor LN, you can engage your entire organization and foster collaboration and information-sharing in ways that will truly transform your business.

Employ the new ERP

With Infor LN, you get an ERP solution specifically designed for your industry. Aerospace and defense companies like yours can achieve world-class results through a productive, cost-effective, transparent, compliant, and rewarding management process. You get control over every aspect of your operation, from design through to delivery, and beyond. You'll be able to adjust to disruptions in the business world, without disrupting your business, by fine-tuning your business processes quickly and easily.

With Infor LN you'll:

- Improve visibility and control across global operations.
- Standardize information and processes based on industry best practices.
- Deliver strategic agility and improved business and IT alignment.
- Enter new markets quickly and facilitate rapid product and service innovation.
- Streamline compliance with global regulations and mitigate risk.

When you want to see what the next generation of enterprise resource planning should look like, take a look at Infor LN.

With Infor LN you can run on any standard operating system, hardware platform, or database, and run on several platforms at once in a single instance.



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About Infor.

Infor is the world's third-largest supplier of enterprise applications and services, helping more than 70,000 large and mid-size companies improve operations and drive growth across numerous industry sectors. To learn more about Infor, please visit www.infor.com.

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