INFOR™

Give your emerging
manufacturing operation
best-in-class resource planning
with Infor ERP VISUAL Jobshop.

INFOR ERP VISUAL JOBSHOP

DO BUSINESS BETTER.

Effective resource planning may be more important to small manufacturers than to larger ones. Growing firms' unpredictable, on-demand operational tempo can put a huge strain on staffing plans and financial resources. Small, order-driven manufacturing operations confront many of the same workflow challenges as larger manufacturers, which makes meeting those challenges even more critical to their success. When you gain the ability to manage your internal resources at peak efficiency, you can adapt effectively to business conditions, serve customers effectively, and keep your small manufacturing operation on track for future growth.

LEVERAGE EXPERIENCE.

The global team of experts at Infor™ can streamline discrete manufacturing operations at firms of all sizes. They know the best practices for manufacturing in most major industries, as well as why those practices help bring worldclass efficiency to emerging manufacturers. They also know that the tools and techniques of continuous improvement make a powerful difference in the performance of manufacturers of all sizes. They can help growing companies create a work process that's built to last. When you implement Infor ERP VISUAL Jobshop you're tapping into a well of expertise that will serve your company many years into the future.

GET BUSINESS SPECIFIC.

Infor ERP VISUAL Jobshop delivers exactly what all small manufacturers need—an affordable, integrated, quick-toinstall solution that's easy-to-learn. A do-it-yourself solution tailored precisely to the needs of engineer-toorder and make-to-order manufacturers, it offers fully integrated tools for quoting, order entry, inventory control, production, labor collection, shipping, and invoicing. Its familiar Microsoft® Windows® interface and customizable reports help you manage all your operations and position your company for growth.

With its intuitive design, Infor ERP VISUAL Jobshop puts smaller manufacturers on the cutting edge by offering complete control over operations, eliminating redundant data entry, and ensuring consistency and accuracy across the shop floor.

You'll continuously improve your company's performance, sales, profitability, and throughput with Infor ERP VISUAL Jobshop's extensive reporting capability. In addition to more than 100 built-in reports that help you conduct, measure, and manage your business success, you can also customize Infor ERP VISUAL Jobshop's existing reports or even write your own with any ODBC-compliant report writer, such as Microsoft® Access® or Crystal Reports®.
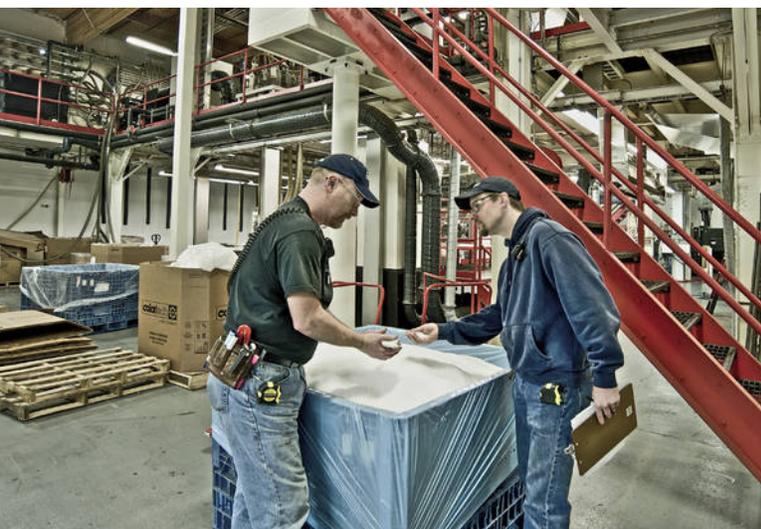
Infor ERP VISUAL Jobshop streamlines workflow and eliminates redundant data entry by integrating quoting, order entry, inventory control, production, shipping, and invoicing. It also helps you manage important business functions, including:

Quoting and estimating.

▸ Develop cost estimates quickly and accurately from scratch, established parts, or "the same thing only different" requirements

▸ Account for supplier price breaks and your economies of scale automatically when developing quotes for multiple quantities

▸ Mark-up your material, labor, burden, and service costs at their own rates

▸ Quickly add lines to a quote by selecting multiple parts from a list and adding them in one step

Sales Order Management.

▸ Create a sales order from a quote, then generate an acknowledgment with a few clicks of the mouse

▸ Accept and track orders for identical parts with multiple delivery dates

▸ Create SOP orders automatically from, and link them to, individual sales order lines

▸ Generate pack lists automatically

▸ Quickly add lines to a sales order by selecting multiple parts from a list and adding them in one step

▸ Add or edit notes based on authority control

▸ Define sales commissions, designate whether individual sales lines are commissionable, and use the sales rep commission report to track sales commissions based on invoiced sales order lines

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Infor ERP VISUAL Jobshop can help you improve workflow without spending money on features you don't need.

Engineering definition.

▶ Define operational templates and single or multi-level combined bills of materials and routing structures for parts produced

▶ Use dimensional variable attributes to drastically reduce the number of masters you need to maintain

▶ You can have unlimited revisions to control changes and set a default revision to use when creating jobs

Inventory control.

▶ Buy by the pound, stock by the length, issue by the foot, receive by the unit, and sell by the box with VISUAL Jobshop's versatile units conversion functionality

▶ Reduce multiple Stock IDs with dimensional tracking while ensuring you have enough inventory on hand to complete the job

▶ Respond quickly to customer needs with VISUAL Jobshop features that support, and easily recover from, "negative" inventory positions

▶ Track material by lot number or serial number

▶ Set up multiple preferred vendors

▶ Define consumable parts and associated expense account

Shop floor control.

▶ Generate work orders quickly that include complete work instructions, linked files, and pictures

▶ Capture and analyze all labor, material, burden, and service costs charged against a job

▶ View accurate job status with Infor VISUAL Jobshop's automated barcode labor data collection module

▶ Gather company-specific data through the use of user defined fields

Authority control.

▶ Setup multiple users and roles

▶ Define authorities based on roles and assign users to these roles

▶ Control access to all areas of VISUAL Jobshop by allowing access, denying access, or setting access to read only for each role

▶ Define control access to "status" fields in sales orders, request for quotes, purchase orders, and work orders

Purchase order processing.

▶ Create Requests for Quotes (RFQ) for up to three suppliers

▶ Request quotes for multiple quantities

▶ Easily create purchase orders from your RFQs

▶ Purchase and receive your parts to stock or straight to the job

▶ Print or export the purchase order directly to e-mail

Planning, scheduling, and purchasing.

▸ Manage your material requirements by the job, by stocking levels, or a combination of both

▸ View requirements and purchase material from the vendor of your choice with the click of a button

▸ Schedule orders individually or collectively to view the load on your shop

▸ Generate schedules for your work centers

Accounting.

▸ Track the actual cost of your material using multi-layer, FIFO (First In, First Out) costing

▸ Export your financial transactions to you QuickBooks®, Peachtree® Accounting, or other financial application, or simply e-mail them to your accountant

SEE RESULTS NOW.

We designed Infor ERP VISUAL Jobshop with continuous improvement in mind. It can help you improve workflow without spending money on features you don't need. VISUAL Jobshop shares essential core functionality with the Infor ERP VISUAL Enterprise system, which gives you a competitive edge by delivering a powerful solution now, along with an easy upgrade path to an even more powerful ERP and supply chain product in the future. Infor ERP VISUAL Jobshop also integrates with popular financial packages such as QuickBooks and Peachtree Accounting, which gives you the power to address your accounting needs.

Infor ERP VISUAL Jobshop includes a full range of resources for training and implementation support. With a Getting Started Wizard, context-sensitive help, online guides, screen cam demonstrations, and a printed Getting Started Guide, you'll be up and running in record time. Infor also offers web-based training and offers a web-based knowledge center.

THERE IS A BETTER WAY.

At Infor, we work with a core belief. We believe in the customer. We believe that the customer is seeking a better, more collaborative relationship with its business software provider. And a new breed of business software: created for evolution, not revolution. Software that's simple to buy, easy to deploy and convenient to manage. Our 70,000 customers in more than 100 countries stand with us. We look forward to your sharing in the results of our belief. There is a better way. For additional information, visit www.infor.com.

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