



**"We were on the lookout for the right tool and we needed a barcode data collection partner who had the same dedication and drive with regard to its customers."**

**—JOHN DEKEN, BUSINESS ANALYST, MEYN FOOD PROCESSING TECHNOLOGY**

## **ABOUT THE COMPANY.**

Meyn Food Processing Technology was founded 50 years ago to support the poultry industry. Over the years

Meyn has cultivated reliable and committed partnerships with the top poultry processing companies in over 90 countries worldwide, due in large part to a staff that possesses the ideal mix of professional skills to offer Meyn's customers both flexibility and innovation.

# **MEYN FOOD PROCESSING TECHNOLOGY**

## **SETTING THE STRATEGY.**

Meyn Food Processing Technology offers solutions that cover every step in the commercial processing of chickens and turkeys. Meyn is unique in that it's the only global supplier of systems, equipment, and services with an exclusive dedication to the worldwide poultry processing industry and no geographical limitation.

"We are committed, not just engaged. No other company can claim the same commitment to this industry, as they are either not solely dedicated to the poultry processing industry, or they do not have a global presence, or they cannot provide solutions throughout the entire process. Hence we are 'unique,'" explains John Deken, business analyst for Meyn.

Originally, the company was a single site Dutch company. Today, Meyn is a global company with a worldwide network of offices supporting specific markets and manufacturing facilities in the Netherlands,

Poland and the USA. Meyn employees are proud of their local presence, which gives them the advantages of local knowledge, short communication lines, and close physical presence. "At Meyn, we aim to be close to our customers—physically, culturally, and professionally. We have adapted our organizational structure to meet this ambition," said Deken. "No matter where the customer is located, we will go to great lengths to deliver according to the best of our company's ability."

"We are dedicated to supporting poultry processors worldwide in their daily efforts to improve their performance when dealing with the challenges presented by market and society. We recognize the fact that our customers are under continuous pressure to improve their performance as a result of changes in their social and business environment, and we know precisely which elements are, in fact, critical to our customers' success," Deken says.

Meyn had established a new production facility in Georgia (USA). The facility was experiencing unacceptably long lead times for parts and was struggling with complex Baan transactions on the shop floor. The new facility was a perfect candidate for today's popular Lean methodologies and for Infor Barcode.

"We were already successfully running the Infor™ Baan enterprise solution, but wanted to make our American manufacturing facility leaner. They needed to start from the ground up," says Deken. "We were searching for something to help reduce the complexities of production, especially picking, receiving, and hours accounting—something that would allow us to easily teach users without having to teach the complexities of Baan."

Lean is no longer just an industry buzz word—it's now the key to success for many manufacturers such as Meyn. Companies use Lean principles, practices, and tools to create measurable customer value—goods and services with higher quality and fewer defects with less human effort, less space, less capital, and less time than in traditional systems of mass production. The benefits of Lean can be powerful, plentiful, and profitable. Those benefits range from reducing lead times, improving quality, and eliminating waste to increasing flexibility and improving responsiveness to actual customer needs. Lean manufacturing also creates an environment of self-sustaining continuous improvement.

"Lean was the only direction and strategy that would allow us to improve quality and delivery while reducing our overall cost. We wanted to start our American facility with the Lean concept, including the cell and line assembly processes," Deken says.

Meyn had some aggressive goals when it came to implementing the Lean philosophy. Among items on the list were just-in-time (JIT) techniques, cross dock functionality, Kanban, improving logistic processes, reducing the number of mistakes, and reducing waste. "Waiting and queues, unnecessary transport, bad processes, high inventories, and lack of quality—these are all things we wanted to improve," said Deken.

## Customer facts

- ▶ *Company*—Meyn Food Processing Technology
- ▶ *Solution*—Infor ERP
- ▶ *Product*—Infor Barcode
- ▶ *Industry*—Food & Beverage
- ▶ *Country*—Netherlands

## GETTING BUSINESS SPECIFIC.

An exceptionally efficient data collection solution for Infor ERP Baan, Infor Barcode is a must for any company, such as Meyn, that needs to maximize efficiency and augment the power of the solution. Infor Barcode is a data collection solution that not only takes ease of use to new level in Infor ERP Baan and Infor ERP LN products, but it also adds a broad range of powerful features that help any company using either product to maximize their investment. The Infor Barcode component design mirrors a company's unique business processes through its ability to combine multiple Baan transactions into a single step, which simplifies day-to-day tasks and increases job performance and satisfaction—all without customizing Baan sources.

"We were on the lookout for the right tool and we needed a barcode data collection vendor who could help us serve our customers better. We needed a long-term partner who had the same dedication and drive with regard to its customers. Those were some of the qualities that drew us to Infor Barcode," Deken said. "After examining several other solutions, we balanced the scorecard and quickly realized that Infor Barcode offered the best solution for the money."

## SEEING RESULTS.

Today, Meyn is achieving its outlined Lean initiatives through seventeen Infor Barcode features, including purchase receiving, cross docking to production orders, replenishment orders and sales orders, pick for production orders, and report production order complete features. The resulting benefits are nothing short of impressive.

The initial Meyn implementation in the US was used as a model to set up the logistical environment that would be applied to other Meyn locations around the world. Now, Infor Barcode is used in Meyn facilities in five countries including the United States, Poland, Mexico, Netherlands, and France, which will also be using Infor Barcode for inventory location control (ILC) to manage their materials at the location level within Baan. The ILC functionality within Infor Barcode uses unique "process compression" technology to eliminate unnecessary transactions, allowing users to rapidly and accurately record material movements across an enterprise such as Meyn.

## DOING BUSINESS BETTER.

Unlike many of its competitors, Infor Barcode is built to streamline workflow and can be extensively customized by administrators to meet the specific needs of your business. The unique architecture of the solution draws on years of Baan experience and even more years of manufacturing expertise. Coupled with a sound, patent pending, two-phase commit technology, Infor Barcode provides exceptionally fast responses even if you perform many separate transactions concurrently.

"We were impressed at how quickly our employees were able to begin productively using the new Infor Barcode product," Deken said. The InforBarcode training took just two days for the guys on the shop floor and the product immediately began making their everyday tasks easier." "The hours accounting process has been drastically reduced. Purchase receipt is now a ten second process with InforBarcode. We are literally going from minutes to seconds on many critical transactions," said Deken. "We have reduced inventory in the central warehouse by at least 50% by using Infor Barcode's Kanban and cross dock functionality. Plus, we have increased inventory turns, reduced labor and eliminated a great deal of waste. And this is just the beginning."

"Infor Barcode is a very strong and good tool. The multi-site capability is very powerful, and yet the learning time is quick. It sells itself when you see it. I suspect that the benefits offered by Infor Barcode are no longer a secret—word is spreading fast, and more and more companies in the Netherlands and around the world are going to be jumping on the opportunity to improve processes with Infor Barcode."

## THERE IS A BETTER WAY.

At Infor, we work with a core belief. We believe in the customer. We believe that the customer is seeking a better, more collaborative relationship with its business software provider. And a new breed of business software: created for evolution, not revolution. Software that's simple to buy, easy to deploy, and convenient to manage. Our 70,000 customers in more than 100 countries stand with us. We look forward to your sharing in the results of our belief. There is a better way.

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The Infor logo consists of the word "INFOR" in a bold, sans-serif font. The letters "I", "N", "F", and "O" are black, while the letter "R" is red. A small trademark symbol (TM) is located to the upper right of the "R".