Customer Profile

RJF International integrates manufacturing, front office with Infor applications

Facts at a glance

Solution: ERP, CPM, BI
Products: Infor System21, Infor CPM, Infor ION
Industry: Industrial Manufacturing/Plastics Fabrication
Country: USA

"Infor has made meeting the challenge of integration easier for RJF."

—Nichole Sprutte,
Manager of Application Development,
RJF International

About the company

RJF International Corporation of Fairlawn, Ohio, is a manufacturer of engineered polymer products. As the former Fabricated Polymers Division of B.F. Goodrich Corporation, it began as strictly a manufacturer of wallcovering products distributed and sold through an independent network of distributors. Today, it owns the distribution organization and sells into two major markets. Its interior products include wallcoverings, wall protection, and dry erase surfaces. Its industrial products are transit matting, specialty films, and protective linings. It employs approximately 1,000 employees nationwide. For more information, go to www.rjfinternational.com.

Challenges

- Replace Domino applications with new collaborative platform leveraging Infor™ ION and Workspace with Infor System21.
- Implement new functionality to support efficient order processing, inventory control, and customer service that is integrated with Infor System21.
- Integrate System21 with Salesforce.com

Benefits

- Created a complete applications portfolio with seamless integration between the manufacturing Infor System21 and front-office applications (sales, quoting, order processing, etc.) built with IDF, Inforce Everywhere/Ordering and Infor ION.
- Eliminated custom in-house-developed code to integrate front office functionality with Infor System21.

"Infor's product direction strategy and cross pollination of functionality among iSeries based Infor System21 has provided us with the tools we need to support our newly transformed company well into the future."

—Joe Diblasio, CIO and VP,
RJF International

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