



Infor Retail Merchandise Financial Planning

Get fewer surprises with a more accurate plan

Knowing how and where profit is made across time is critical to making detailed decisions about assortment, price, space, and fulfillment. With Infor Retail Merchandise Financial Planning, you get a modern approach to merchandise financial planning that is more than a spreadsheet on steroids—and one that sees the direct channel as more than merely a large store. This approach can help your merchants and executive leadership align on a single drumbeat across the entire organization.

Avoid surprises

With Infor Retail Merchandise Financial Planning, you can avoid end-of-month and end-of-half surprises by better aligning sales plans with inventory investments. Plus, you'll be able to make sure that executives and buyers align on sales, margin, and inventory expectations.

Create a single plan

With Infor Retail Merchandise Financial Planning, you can achieve alignment not possible using mere spreadsheets. You can align teams making assortment, price, promotion, space, and fulfillment decisions around a single plan—and then align that sales plan with your inventory investments. To enable rapid deployments, start with our out-of-the-box best practices and make the changes you need to reflect your approach. You get support for the most common planning activities, and an approach that can provide a higher level of precision with far fewer manual steps.

Benefits

- Get fewer surprises with a more accurate plan.
- Grow profits by aligning actions with a plan.
- Ensure retail decisions are made in alignment with corporate strategies.
- Reduce markdowns or reactive promotions due to excess inventory.
- Evolve planning to support new strategies, without a huge financial investment.

Complementary applications

- Infor Retail Item Planning
- Infor Retail Assortment Planning for Fashion or for Hardlines
- Infor Retail Category Management
- GT Nexus Global Network
- Infor Retail Demand Forecasting
- Infor Retail Markdown Optimization
- Infor Dynamic Enterprise Performance Management (d/EPM)

Address your toughest planning challenges

- **Plan in multiple tiers**—Get the tools you need to plan from top down, bottom up, middle out, and from location in. Infor Retail Merchandise Financial Planning is versatile and capable enough to handle it all.
- **Achieve greater alignment**—Get real-time alignment of all four plan dimensions (top, bottom, middle, and local) with one another and with assortment, category, space, and price plans.
- **Respond more quickly**—Read and respond “in-season” to account for customer response, inventory shifts, etc. Machine learning can save you time here, too.
- **Draw better conclusions**—You can draw conclusions at the levels that matter most to your business, including: by currency or geography; by globally distributed planning teams; by multiple channels and segments; and by varying tax strategies.
- **Tailor your plan**—Get the flexibility you need to tailor the planning measures to your accounting methods, rather than the other way around.
- **Collaborate more effectively**—You’ll have the tools you need to effectively collaborate with multiple teams.
- **Get real-time visibility**—Executives can view aggregate roll-ups as soon as a planner saves her plan—with no waiting for data to move around.

See results quickly

Infor Retail Merchandise Financial Planning offers a modern take on the process. With this unique application, you can:

- Take advantage of a global network and next-generation retail apps.
- Link all levers in a single plan (assortment, space, price, and fulfillment).
- Use machine learning to uncover the underlying drivers of demand and generate more accurate plans.
- Forecast all demand drivers—not just base-line demand.
- Understand and act in near real time.
- Automate manual tasks and execution.
- Deliver value early and often.

Infor can show you how our solutions can improve the profitability of your business. With our agile approach to deployment, you can begin improving your assortment process quickly, without making an enormous upfront investment and waiting 18 months to find out if it works.

[Learn more about Infor Retail Merchandise Financial Planning >](#)



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INF-1525812-en-US-0616-1