

# Overly Door Improves Accuracy and Cuts Lead Time with ERP Business

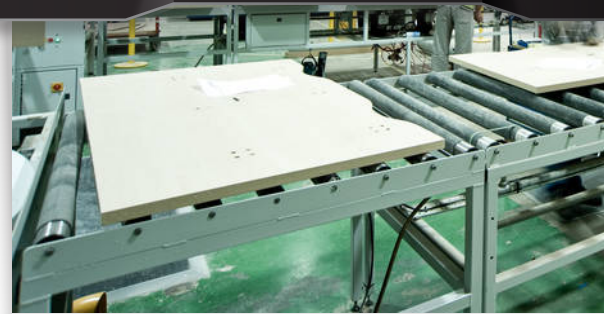
INFOR™

## Challenges:

- Improve order taking and internal processes.
- Reduce bill of material (BOM) mistakes.
- Reduce quoting and delivery time.

## Benefits:

- Generated drawings in minutes instead of three weeks.
- Produced approval drawings automatically without engineering assistance.
- Reallocated 50% of engineering team from drawing creation to new product R&D and sales support.
- Quoted orders accurately while customers were on the phone.
- Reduced sales training time from 12+ weeks to days.
- Streamlined quote-to-delivery process dramatically.
- Generated approval, submittal, and detail drawings, and accurate BOMs and routings automatically.
- Eliminated tremendous waste from internal processes.
- Used delivery time savings to go after new markets.



## Facts at a glance.

**Products:** Infor10™ ERP Business (SyteLine)

**Industry:** Equipment/Industrial Equipment

**Country:** USA

**"We can now confidently quote, make, and deliver our products faster than any of our competitors, which counts for a lot. We're confident in our speed and quality."**

—CHUCK BAUGH, VICE PRESIDENT AND COO,  
OVERLY DOOR

**"We're transforming the way we do business across sales, engineering, and manufacturing. We couldn't be more pleased with the software and the support."**

—CHUCK BAUGH, VICE PRESIDENT AND COO, OVERLY DOOR

## About the company.

A manufacturer of specialty doors and windows for government, commercial, and industrial buildings, Overly Door produces acoustical, blast-resistant, bullet-resistant, and radiation-shielding doors, as well as General Services Administration vault doors. The company manufactures to order most of its products based on architect specifications, but it designs and manufactures some products on a project basis. Overly Door operates three manufacturing plants and sells through a nationwide network of dealers. To learn more, visit [www.overly.com](http://www.overly.com).