



CloudSuite Aerospace & Defense

infor



What if...

You could quickly and easily take steps to protect your company from the severe budget cuts threatening the aerospace & defense industry?

You could implement a highly flexible enterprise solution built to manage your complex operations and regulation compliance with ease?

You could deploy that ERP system with a low total cost of ownership and minimal upfront investment—freeing capital for other ventures?

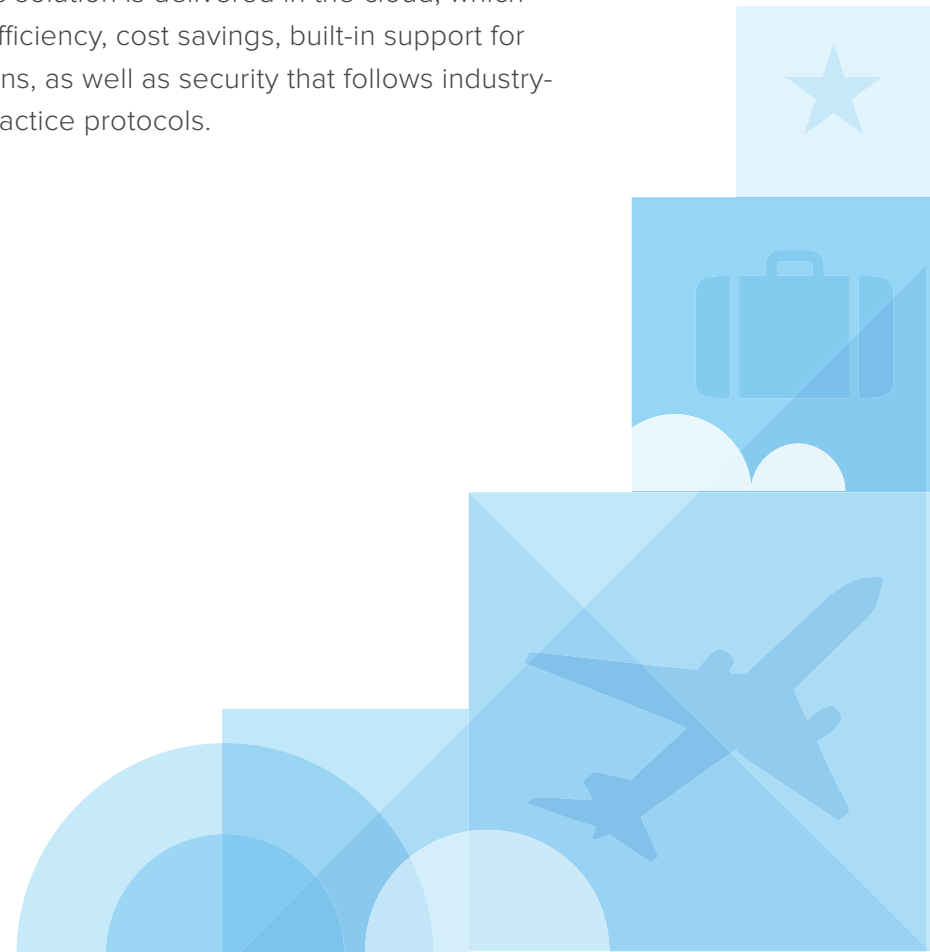
Target growth with Infor CloudSuite Aerospace & Defense

As a manufacturer, supplier, or contractor in the aerospace & defense (A&D) industry, the challenges you face are forcing you to rethink the way you do business. Old processes and approaches just don't cut it anymore. Neither do legacy ERP solutions. You need your IT solutions to be as agile and responsive as the aircraft and components you build, supply, and service.

With global competition and market pressure escalating, it is more important than ever to have an ERP system that's up to the challenge. But finding a way to modernize your business quickly, easily, and cost-effectively hasn't historically been an easy thing to do. Meet Infor CloudSuite™ Aerospace & Defense, a ready-to-run solution, built specifically to meet the needs of A&D companies. It provides deep, proven

capabilities in key areas such as product design, program management, regulation compliance, supply chain visibility, manufacturing production, global finance, and maintenance, repair, and overhaul (MRO) service.

Even better, the solution is delivered in the cloud, which helps ensure efficiency, cost savings, built-in support for global operations, as well as security that follows industry-leading best practice protocols.



Maximize profitability in an increasingly complex market

From defense suppliers to commercial aviation contractors, A&D companies are being forced to seek new revenue streams, redefine business models, and focus more on cutting costs and boosting efficiency. Consider the facts:



Estimates place US budget cuts at about **\$260 billion** over the next five years and nearly \$500 billion over the next decade.¹



Companies are turning to the commercial sector for growth, causing increased global competition. An expected **5% increase** in the commercial sector is fueling optimism that the industry can sustain profitability.²



Industry organizations, from The American Institute of Aeronautics and Astronautics to the Defense Information Systems Agency, have identified **cloud deployment as a critical element** of the future of A&D IT solutions.^{3,4}



The A&D industry is one of the most regulated, and faces some of the most stringent program management requirements. But it is an industry that tends to rely on manual legacy systems.⁵ The escalating complexity now calls for **replacing outdated systems.**

A&D companies must address increasing market challenges with enterprise solutions that allow them to quickly respond to changing needs, operate leaner, comply with complex regulations and program management requirements, and manage growth without adding resources.

¹ A.T. Kearney, The New Face of the A&D industry: Victors, Victims and Survivors, September 2013.

² Deloitte Touche Tohmatsu Limited, Global Manufacturing Industry, 2014 Global Aerospace and Defense Industry Outlook, January 2014.

³ Barry Rosenberg, DefenseNews, August 7, 2013.

⁴ The American Institute of Aeronautics and Astronautics (AIAA), Aviation 2013, August 2013.

⁵ Louis Columbus, "Ten Ways Cloud Computing Is Revolutionizing Aerospace and Defense," Forbes (forbes.com), August 15, 2013.

CloudSuite Aerospace & Defense:

Three reasons it will turbocharge your business

There is no other A&D cloud solution that offers complete end-to-end, robust functionality built for the needs of A&D companies. **Only Infor CloudSuite Aerospace & Defense offers all three of the following benefits in a single offering:**



Industry-specific Software

It includes the same proven functionality that is already helping 19 of the top 20 A&D companies gain and maintain industry leadership.



Secure Infrastructure

This infrastructure is fully managed by Infor, with the security and reliability of regional data centers managed by leaders in the field of Big Data management.



Quick Value

Infor CloudSuite A&D offers a faster time to value with a minimal upfront investment and an implementation that takes months—not years.

Modernize, simplify, and save

Infor CloudSuite Aerospace & Defense includes the highly flexible, robust functionality we already offer on-premise:

- ✓ Deep project and program management functionality
- ✓ Flexible support for multi-mode manufacturing: project, discrete, JIT/Kanban repetitive
- ✓ Regulation compliance, including MMAS requirements
- ✓ Integrated tools to collaborate with colleagues, contractors, and customers
- ✓ Embedded, advanced analytics with reports specific to A&D needs
- ✓ Workflows, alerts, role-based dashboards, and project management tools to boost productivity
- ✓ Infor 10x technology—including an elegant interface that's so easy to use, very little training is required
- ✓ Supports International Traffic in Arms Regulations (ITAR) compliance as required by the Directorate of Defense Trade Controls (DDTC)

Infor customers have gained agility, cost control, and strategic insights from our A&D solutions:



Why CloudSuite?



CloudSuite Aerospace & Defense is deployed in the Infor CloudSuite, an agile, secure, and highly flexible hosting platform that is currently serving 2,600 customers and more than 25 million users globally.

With deployment in Infor CloudSuite, you can:



Support globalization

The solution provides real-time data that is accessible anytime, anywhere. It's easy to launch and expand to new locations, and you can allow controlled access to emerging partners, suppliers, joint ventures, and other global entities.



Reduce total cost of ownership

Because data is no longer stored on-site, you can say goodbye to expensive servers and hardware, and redirect support personnel to more strategic activities.



Ensure security and reliability

With data managed by professional, experienced providers, you benefit from best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring.



Realize a speedier time to value

Unlike legacy ERP launches, cloud launches can be completed in weeks or months—not years.

Take a closer look at the components

CloudSuite Aerospace & Defense keeps every function of your company running with maximum efficiency, allowing you to focus on strategies for growth and profitability.



Production management features—such as shop-floor scheduling, inventory management, and lean production tools—drive efficiency across operations.



Deep analytics with built-in reporting tools allow front-line users, line-of-business managers, and C-level executives to easily access and consume relevant data in a meaningful context.



Customer relationship management offers users a 360° view of customers, tracks transactions, and improves your ability to meet customer expectations.



Supply chain visibility and procurement tools allow users to optimally source raw materials, which lowers costs and speeds delivery across the supply chain.



Quality management functionality streamlines complex regulation compliance and program management, so you can confidently meet government and industry specifications.



Product development, design, and engineering tools speed innovation and product introductions.



After-market service features allow MRO contractors to schedule, manage, and track preventive maintenance and break-fix repairs of complex components.



Planning, scheduling, and inventory controls support multiple manufacturing modes, from engineer-to-order, low-volume, or service parts to repetitive, high-volume production.

With Infor CloudSuite Aerospace & Defense, you get innovative technology that can help you seize new opportunities and reach higher profitability. Go further and faster, soaring to new heights.

[Learn more >](#)



About Infor

Infor is fundamentally changing the way information is published and consumed in the enterprise, helping 73,000 customers in more than 200 countries improve operations, drive growth, and quickly adapt to changes in business demands. To learn more about Infor, please visit www.infor.com.

Copyright ©2014 Infor. All rights reserved. The word and design marks set forth herein are trademarks and/or registered trademarks of Infor and/or related affiliates and subsidiaries. All other trademarks listed herein are the property of their respective owners. This document is provided for informational purposes only and does not constitute a commitment to you in any way.

The information, products and services described herein are subject to change at any time without notice. www.infor.com.

INFDTPI422819-en-US-1114-2