



# Infor CloudSuite Industrial Machinery

## Modernize your business for sustained growth

Manufacturers of industrial machinery and equipment operate in an increasingly uncertain world characterized by less customer loyalty, greater margin pressure, shorter product lifecycles, and expanding communication channels. To achieve profitable growth you need technology like Infor CloudSuite™ Industrial Machinery. This comprehensive business suite allows you to more flexibly address new market opportunities with increased visibility using a technology platform that is more reliable and secure than anything you could provide on your own.

## Apply industrial expertise to the cloud

Infor has more than 25 years of experience helping industrial machinery and equipment manufacturers solve their toughest challenges. With Infor CloudSuite Industrial Machinery, you get the most functionally rich and comprehensive, highly flexible, cloud-based solution suite available today.

You can count on our industry-specific software to provide you with the same proven functionality that is already helping 5,500 discrete manufacturers gain and maintain industry leadership worldwide. And when you work with the cloud's leading service provider, you'll know that your information will be safe in our globally secure infrastructure, with unmatched computing power and regional data centers that support true disaster recovery.

Gain the flexibility you need to move beyond outdated, single dimension growth strategies

## Maintain real-time visibility

You can position your company for greater growth and profitability by being highly responsive to the wants and needs of your customers—all while lowering your costs to free up capital for other ventures. Historically, IT has been seen as a cost of doing business. Today, technology represents a significant opportunity to deliver strategic benefits. When you focus on IT, you can modernize your business with the advanced functionality you need, while controlling costs.



### Gain global access

With Infor CloudSuite Industrial Machinery, you can maintain global visibility around all the facets of your business you can influence—suppliers, customers, and product innovation—all within a secure technology infrastructure. You'll be able to move beyond extended cloud-based applications like CRM, marketing automation, and e-commerce software, to extend real-time data access globally.

Infor CloudSuite Industrial Machinery was built for project-based manufacturing and supports your entire enterprise, so you'll be able to:

- **Build** global manufacturing capabilities with common processes that allow you to manage product quality, cost, and differentiation.
- **Maintain visibility** into tiered supplier networks, so you can embrace and collaborate with strong performers to fuel innovation.
- **Quickly respond** to economic shifts with business intelligence and superior data analytics.
- **Glean valuable insights** on your customers and products to support true lifecycle performance management.
- **Improve balance sheet strength** by identifying opportunities for continuous improvement.
- **Invest** in your limited human resource pool with cross training supported by intuitive tool sets.

## Advance to the latest technologies

Manufacturers like you need new ways to keep your business running at maximum efficiency. That's particularly challenging when your legacy ERP solutions can't provide the flexibility you need to move beyond organic, single dimension growth strategies. You can meet those challenges with Infor CloudSuite Industrial Machinery because you can:

- **Run with maximum efficiency**—You'll have access to Infor CloudSuite Industrial Machinery's production management tools to drive efficiency across your make-to-order (MTO) and engineer-to-order (ETO) operations. Features such as shop floor scheduling, inventory management, and lean production tools take control of day-to-day tasks, allowing you to focus on strategies for growth and profitability. You'll be in the perfect position to speed innovation and new product introductions with our sophisticated tools that are built specifically for product development, design, configuration, and engineering. And, with Infor CloudSuite Industrial Machinery, you'll have greater insight into your planning, scheduling, and inventory controls, so you can support multiple manufacturing modes, from ETO, low-volume production, or service paths to repetitive, high-volume production.
  - **Reduce costs**—With Infor CloudSuite Industrial Machinery, you'll be able to reduce your total cost of ownership (TCO) and see a speedy return on investment (ROI) because you pay for cloud delivery with monthly subscription fees and can expense it as an operating cost, which frees your capital for other manufacturing investments. You'll have a consistent data infrastructure, so you can quickly and easily enable global expansions or acquisitions in weeks, not months. You'll be able to more than recoup the cost through the efficiencies and streamlined processes introduced by Infor CloudSuite Industrial Machinery's rich functionality. You'll also be able to lower IT costs because you'll no longer have to maintain the equipment, software, and dedicated staff typically needed to manage an on-premise solution.
  - **See value sooner**—Because cloud launches are quicker and easier to implement than on-premise solutions. Infor CloudSuite Industrial Machinery will have you up and running sooner—and you'll be able to see faster time to value. Unlike most on-premise solutions that can take 100 hours on average to set up, you can fully implement Infor CloudSuite Industrial Machinery in less than 1 hour. Infor CloudSuite Industrial Machinery also gives you the flexibility and speed to meet your changing business needs—out-of-the-box—without any expensive or time-consuming add-ons. And, you'll spend less time training users, thanks to the intuitive, elegant, consumer-grade Infor 10x user interface.
  - **Increase security and reliability**—With Infor CloudSuite Industrial Machinery, you'll have a globally secure and reliable solution with higher uptime and tighter security than you could deliver on your own. Your critical ERP systems and data will be available when you need them because of industry-leading disaster recovery and backup standards. And, your systems and data will be safe, thanks to tight security protocols and regular threat assessments.
  - **Deploy across any device**—Whether you're manufacturing MTO products, ETO products, or both, Infor CloudSuite Industrial Machinery can help you to streamline the capture, pricing, and production of complex products using intuitive, rules-based product configuration management (PCM) capabilities. You'll be able to increase sales, reduce costs, and build brand differentiation with consistent deployment across any device.
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## Achieve your business goals

With Infor CloudSuite Industrial Machinery, you get a cloud-based, enterprise solution that gives you the flexibility you need to address today's complex manufacturing demands—while keeping your systems and data secure and reliable. You'll be able to reduce IT upgrade and maintenance costs, securely manage your manufacturing operations, and free up much-needed capital to kick-start new ventures.



### Do business better

Because Infor CloudSuite Industrial Machinery is quick to implement and easy to use, you'll have more time to focus more on your business, not your technology. With Infor CloudSuite Industrial Machinery, you'll be poised to seize new opportunities for growth, knowing that your technology infrastructure will support you.

[Learn more about Infor Cloudsuite Industrial Machinery >](#)

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