

**infor****HEINLEHMANN**

# HeinLehmann enhances business processes in the upgrade from Baan IV to Infor LN

## Facts at a glance



INFOR PRODUCT  
Infor® LN



INDUSTRY  
Industrial Machinery &  
Equipment



HEADQUARTERS  
Krefeld, Germany



WEBSITE  
[heinlehmann.de/en](http://heinlehmann.de/en)

“ With Infor LN, we have created a basis which will help us to analyze our processes more efficiently and to ensure their continuous improvement in order to meet the requirements of our supplier and customer relationships.”

Dirk Müller, Director Finance & Controlling/ IT, HeinLehmann GmbH

## About the company

HeinLehmann produces industrial machinery and components and is the leading specialist for screening, separating and conveying. Their solutions and products are employed in nearly all branches of industry, including applications in the pit and quarry industry, food and beverage, chemical, pharmaceutical, automotive and plastics industries. With more than 100 years of company history, HeinLehmann sets worldwide standards and combines experience with future-oriented technologies with a high degree of manufacturing expertise, continuous quality control and reliable after-sales service. To learn more, visit [www.heinlehmann.de/en](http://www.heinlehmann.de/en).

## Business case

- Create a uniform platform for the business to integrate all disparate systems and isolated applications.
- Redesign business processes with the focus on value addition.
- Improve process efficiency through enhanced cross-functional collaboration.
- Increase transparency in business processes like purchase planning, capacity and material management, sales and cost accounting.

## Benefits

- Improved efficiency by combining existing disjointed systems into a single platform and by integrating all the relevant software components with a consistent database and a uniform interface.
- Enhanced value by redefining over 200 processes and thereby an improved focus on the end user.
- Increased efficiency and reduced costs by automation and cross functional integration.
- Gained control over business processes, such as purchasing, production planning, inventory management and cost accounting by increased visibility.
- Created a base for future projects like BDE, DMS, electronic workflow, BI and CRM.