



Customer Snapshot

Quality Solutions builds a world-class work order platform with Infor CRM



Facts at a glance

Products: Infor CRM

Industry: Facilities management

Country: United States

Partner: Strategic Sales Systems

“We have evolved with Infor CRM to truly build what we believe is the industry’s leading work order platform. Prospects are impressed with the reporting capabilities, the ability to identify various issues and work orders, and with the volume of data we collect and cleanly manage.”

—Joe Kirmser, CEO
Quality Solutions, Inc.

Challenges

- Accelerate company growth and increase the value delivered to customers.
- Create and maintain exceptional relationships with customers and vendors.
- Automate unique processes for delivering service to customers across the nation.
- Integrate other business systems and adapt CRM for facilities management.

Benefits

- Accelerated company growth and increased the value delivered to customers using Infor® CRM.
- Improved operational capability and increased bandwidth to expand business from current customers.
- Drove up capacity and gained the opportunity to seek out business with new prospects.

“Infor CRM has been a part of the foundation of our business for for more than ten years.”

—Joe Kirmser, CEO,
Quality Solutions, Inc.

About the company

Quality Solutions Inc., a pioneer in the facilities management industry, provides preventative and reactive maintenance as well as remodeling and marketing solutions to hundreds of thousands of locations. To learn more, visit: www.qsifacilities.com.



641 Avenue of the Americas New York, NY 10011 800-260-2640 infor.com

Copyright© 2015 Infor. All rights reserved. The word and design marks set forth herein are trademarks and/or registered trademarks of Infor and/or related affiliates and subsidiaries. All other trademarks listed herein are the property of their respective owners. This document is provided for informational purposes only and does not constitute a commitment to you in any way. The information, products and services described herein are subject to change at any time without notice. www.infor.com.

INF-1450957-EN-US-0115-1