Transportation Procurement

> "Companies … can save an average of 8.8% on their overall freight budget with a more sophisticated procurement or payment/audit system."

ABERDEEN RESEARCH, WINNING STRATEGIES FOR TRANSPORTATION PROCUREMENT AND PAYMENT, FEB. 2007

Do business better.

Logistics costs continue to increase every day. That's why forward-thinking shippers and logistics service providers turn to Infor™ to enhance carrier selection and reduce costs through carrier bid optimization and management. The Transportation Procurement module of Infor SCM Transportation and Logistics helps streamline the contract management and bidding process by making it possible to select the best carriers based on combinations of lane bundles, price, and service.

Leverage experience.

With over 25 years of experience in transportation and logistics, our solutions are used by leading manufacturers, retailers, and logistics companies worldwide. These savvy enterprises depend on Infor to decrease transportation spend and increase delivery service. Transportation Procurement lets shippers source more effectively—locking into lower costs and better delivery service by working with their carriers to establish long-term contracts. Shippers share freight demand at a lane, frequency, and location level in advance with carriers. In turn, carriers can bid on lanes with available equipment and offer better prices due to better freight economics.

Get business specific.

Transportation Procurement helps you determine the best combination of bids to minimize costs across your TL, LTL, ocean, and air transportation networks, while satisfying constraints such as price, service level, shipper/carrier requirements, volume discounts, and lane bundling

INFOR™

opportunities. Bid preparation, bid optimization and auction management, spend analysis, bid selection and awarding, as well as a variety of modeling tools that help you optimize cost versus profit scenarios, are all included.

Bid solicitation
Transportation Procurement makes it fast and easy to create RFPs that include the following information: shipping lane origin and destination, equipment type required, freight class, number of shipments, average size of shipments, and time frame for shipments. Both shippers and carriers get a better understanding of overall transportation requirements.

Bid optimization and auction management
Carriers prepare and submit bids that meet shippers' requirements. The information for each lane can include: cost per shipment, cost per mile, minimum/maximum shipments for that lane, and conditional information such as lower rates for larger minimum shipments and lanes bundled together or continuous moves. Transportation Procurement's powerful optimization capabilities make it easy to analyze the bids and tradeoffs. You can model carriers and lanes that must be used or excluded; minimum/maximum number of carriers in total and at each facility; lane-by-lane minimum/maximum volume allocations; impact analysis of different service levels; bundled lane bids or continuous move bids; minimized cost scenarios/maximum profit scenarios; and more. You can also view requirements by shipper, bids by carrier, and selected bids to better understand volumes, costs, and service issues.

Spend analysis, bid selection and awarding
Shippers can evaluate the bids to determine the best mix of carriers to minimize costs while meeting customer service requirements. Business rules can include the minimum/maximum number of carriers that will be used, or the minimum/maximum number of shipments that can be assigned to a single carrier. Shippers can also identify additional opportunities for savings by leveraging additional transportation volumes to build more strategic relationships with core carriers. Win-win negotiations are the result.

See results now.

By leveraging the Transportation Procurement module of Infor SCM to optimize the carrier bid process, companies can reduce procurement expense, improve transportation service, and gain greater visibility into transportation demand for an immediate benefit to your bottom line. Let this powerful solution help you:

- Improve freight management
- Significantly lower transportation costs
- Improve carrier selection
- Enhance delivery service and reliability

About Infor.

Infor acquires and develops functionally rich software backed by thousands of domain experts and then makes it better through continuous innovation, faster implementation options, global enablement, and flexible buying options. In a few short years, Infor has become one of the largest providers of business software in the world. For additional information, visit www.infor.com.

Infor Corporate Headquarters
13560 Morris Road
Suite 4100
Alpharetta, Georgia 30004
USA
Direct: +1 (800) 260 2640

Contact your local Infor office regarding availability of products in your region.

Copyright© 2009 Infor. All rights reserved. The word and design marks set forth herein are trademarks and/or registered trademarks of Infor and/or related affiliates and subsidiaries. All other trademarks listed herein are the property of their respective owners. www.infor.com.

INFPD_ISDGEENUS_1109-2