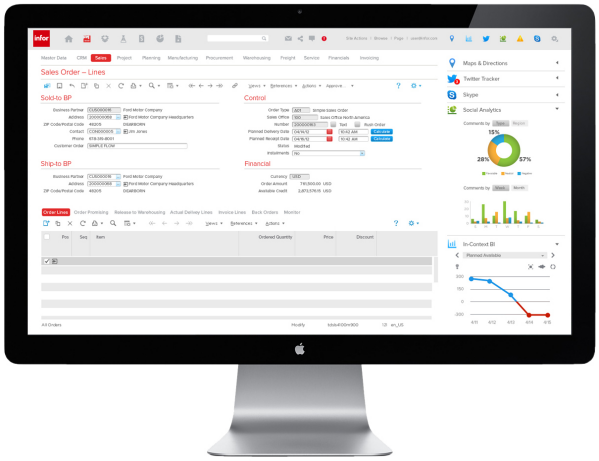
Infor Distribution A+

Manage complexity

Like many distribution companies—especially if you have tens or hundreds of thousands of monthly transactions and SKUs—you might have found that your business model has become increasingly complex. Under constant pressure to provide better customer service, increase inventory turns, and optimize transportation costs, you can't survive without a full range of enterprise functionality tailored to your unique requirements. To meet the challenge, you need a powerful enterprise solution that meets your definition of comprehensive—one that's designed specifically for complex distribution environments like yours.



Solve business challenges

At Infor™, our professionals—many with more than 25 years of experience—are helping companies like yours solve their toughest business challenges. That experience is built into Infor Distribution A+, a comprehensive solution designed specifically for distribution companies in a variety of industries, including industrial, jansan, medical, pet food, office supplies, novelties, and more.

Our proven distribution expertise allows us to deliver solutions that are easier to integrate into your existing systems, and that require less customization—so you get a lower total cost of ownership.

With Distribution A+, you'll see measurable and rapid business process improvements, and you'll be able to make better decisions, faster, so you can stay competitive.

Deliver value

With Distribution A+, you'll have a new way to run your business. You get a core distribution solution that integrates innovation and delivers increased efficiency and improved performance.

Distribution A+ uses Infor's unbreakable middleware layer, Infor ION—an entirely new approach to connecting multiple applications. Infor ION helps information flow smoothly between your Infor and non-Infor applications, analytics, social media, and a powerful business vault with master data that empowers all of your people to work together.

Key Distribution A+ features include:

- **Order entry**—Take advantage of complex ordering formulas with advanced order controls.
- **Inventory control**—Establish reorder points, print physical count sheets, and perform a variety of inventory control processes. Vendor-managed inventory tools help you handle off-site inventory with reduced manual intervention.
- **Bill of material**—Manage single-level bill-of-material parent items (manufactured, assortments, or kits) with multiple components.
- **Purchase order**—Manage the purchase of both stock and non-stock orders.
- **Warehouse management**—Implement real-time management of warehouse workflow—whether it's for product movement, receiving, shipping, picking, counting, or inventory adjustment.
- **Value-added services (VAS)**—Enhance your ability to provide and track the true cost of light manufacturing services, such as packaging, additions, repairs, and finishing.

- Workflow—Improve productivity and customer service by proactively identifying circumstances that require attention.
- Financial management—Manage the unique challenges of operating multiple locations.
- E-commerce tools—Do business seamlessly 24x7.
- Customer relationship management (CRM)—Enhance your service levels at every customer touchpoint.

Built with IBM Power Systems

Distribution A+ is built with IBM Power Systems™, which combine the power of IBM POWER7® and the security and reliability of IBM i® with affordable enterprise software tailored to help transform business processes, and make deployment and management simpler than ever.

With Distribution A+, you get the best of both worlds—a platform you can trust implicitly and the innovation you need to succeed in a changing world.

See results now

Strengthen your performance and drive strategic expansion with Infor Distribution A+. Distribution A+ has helped companies, such as C.H. Briggs, Puerto Rico Supplies Group, WAXIE Sanitary Supply, and The Claflin Company gain the visibility, speed, and flexibility to cope with change and to create new services for increased revenue.

Infor Distribution A+ provides a new way to run your business, so you achieve new levels of performance, customer service, and growth.

You'll find Distribution A+ easy to implement and use, and you'll see significant bottom-line business benefits, such as:

- Improved cash flow
- Improved customer service
- Better forecast-demand
- Optimized inventory levels
- Support for new value-added services
- Improved decision-making
- Elimination of redundant, manual processes
- Minimized training
- Maximized productivity

Distribution A+ is not only the most reliable and comprehensive distribution solution, it's also the most innovative solution available to distributors committed to the IBM i platform.

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About Infor.

Infor is the world's third-largest supplier of enterprise applications and services, helping more than 70,000 large and mid-size companies improve operations and drive growth across numerous industry sectors. To learn more about Infor, please visit www.infor.com.

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