

Infor ERP Adage for Food

➔ Infor ERP Adage is a flexible, business process-based solution that helps food processors accurately identify the costs of all product variants to protect margins and improve competitiveness.

Do business better.

Faced with variable input costs such as energy, transportation, and commodity prices—plus multiple batch sizes, routings, tanks, and packaging—food processing manufacturers too often set prices based on inaccurate cost assumptions, and then aren't aware of the necessity for cost updates. Combined with cost-to-serve issues, inaccurate costs result in lower margins than food processing manufacturers expect. Sometimes inaccurate costs cause these manufacturers to overcharge, which reduces their competitiveness.

To improve competitiveness, food processing manufacturers must focus on key issues: They must make pricing decisions based on accurate, current, detailed data. They must understand the cost-to-serve process so they're able to identify profitable customers and products. They must be able to respond quickly to a recall, and minimize the chance of one. To achieve these goals, food processing manufacturers need an enterprise resource planning (ERP) solution geared specifically toward their needs.

Leverage experience.

With more than 30 years of experience in the process manufacturing arena, Infor™ offers a proven set of integrated process solutions with industry experience built in, helping to lower your total cost of ownership. Unlike most of our competitors, whose ERP systems are geared toward discrete manufacturers, Infor has designed an ERP system specifically for process manufacturers in the food industry, including private label manufacturers.



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Infor ERP Adage provides you with right-time access to more accurate product and customer profitability through flexible price definition, dynamic order price adjustments and accruals, and visibility into the true cost to serve.

In short, it helps you streamline your order-to-cash and procure-to-pay processes, and improve your plan-to-produce process.

Get business specific.

Infor ERP Adage is a flexible, business process-based solution that helps you accurately identify the costs of all product variants to protect margins and improve competitiveness.

The solution's integrated plan-to-produce process helps ensure you produce the right quantity and quality of product at the right production cost, boosting your revenue and profits. And the solution's robust procure-to-pay process helps you procure materials on time, as well as manage the short push of harvest windows.

With Infor ERP Adage, you can:

- Accurately set prices and create invoices using flexible price definition.
- Improve cost-to-serve visibility to protect margins.
- Make strategic customer and product mix decisions.



To ensure you always price your products correctly, Infor ERP Adage automatically validates data from sales orders against your embedded business rules—instantly retrieving the valid price list from each order line. The powerful pricing engine also automatically retrieves all the prices, discounts, and allowances available, as well as costs to serve for each of your customers.

Plus, Infor ERP Adage helps you address the following issues common to food processing manufacturers:

Margins and shelf life. Unlike most competitive ERP solutions, Infor ERP Adage uses shelf-life lot allocation rules to optimize the value of every shipment—providing you with all-important cost accuracy and quality. The solution delivers lot status control to track your product from the manufacturing process, which could take a few hours, through outsourced testing, which could take a day. That way, you can ensure a lot isn't released before testing is completed, minimizing the chance of a recall.

In addition, Infor ERP Adage eases the shipping process by managing catch weight, where the weight of an individual item package can vary. Using this solution, you can capture the actual weight of a product during the shipping process, and then bill your customer based on actual weight.

Packaging. Traditional bill of materials (BOM)-based systems drive demand from the top down and require early packaging decisions. But with Infor ERP Adage, you can defer packaging decisions, improving your agility with a smaller finished-goods inventory. Unlike most ERP vendors' solutions, Infor ERP Adage helps you do business your way—packing out bulk into multiple packages with one production order. Plus, you'll improve the accuracy of lots and costs.

Cost identification. At each level of production, you must deal with varying batch sizes, co- and by-products, cross-contamination issues, and tank capacity, all of which impact yields and costs.

From receipt to shipment, you must maintain consistent quality and yields, lot tracking and tracing, actual costs, and compliance with government regulations—while keeping costs low and monitoring the true cost of quality and service.

Starting with raw materials through every stage of production, packaging, and post-production processing, Infor ERP Adage maintains attributes, shelf-life status, and costs, all the while providing full forward and backward lot tracking and tracing. In fact, the solution maintains lot tracking and tracing even through multiple levels of production involving by-products, bulk batches, and multiple packages.

Infor ERP Adage seamlessly aligns with your business processes, eliminating the need for non-value-added manual tasks and offline workarounds such as accessing databases or spreadsheets. This not only reduces duplicate entry, maintenance, and lead time, but also improves quality, enhancing your top and bottom lines.

Plus, the solution's actual cost-tracking function can identify the point at which input costs exceed a predetermined number, highlighting the need to re-cost.

Quality improvement/cost reduction. Companies like yours are often surprised by the impact of something as seemingly innocuous as the slight interruption of a predetermined shipping schedule to “fit in” a delivery. But planning and scheduling variances can impact your bottom line on a daily basis. By having access to accurate quality and cost-improvement data at the end of a shift or day, you gain the power to improve quality and/or lower costs.

Infor ERP Adage provides you with full cost variances, illustrating the impact a seemingly small change can have on your operation—and providing you with insight to help change company behavior.

Product safety. One of your biggest challenges as a food processing manufacturer is contamination and the possibility of cross-contamination, which can lead to a brand-damaging “may contain” recall. Because Infor ERP Adage captures product specifications, you can integrate quality and diminish the possibility of issuing incorrect lots to a batch—protecting your brand in the process.

See results now.

To stay competitive in food processing in today's business environment, you need technology tools that allow you to streamline the daily execution of production, packaging,

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and post-production processes, as well as to make continual business improvements.

Because Infor ERP Adage focuses on food processing and is designed for rapid deployment, you can implement best industry practices across all your core business processes in record time. We'll help by guiding you through a business role-based orientation that demonstrates how Infor ERP Adage meets all your key functional needs.

The end result? You get everything you need to smoothly implement a world-class ERP system that will enhance your business processes, increase your profits, and improve your competitive advantage—quickly and at a low total cost of ownership.

There is a better way.

At Infor, we work with a core belief. We believe in the customer. We believe that the customer is seeking a better, more collaborative relationship with its business software provider. And a new breed of business software: created for evolution, not revolution. Software that's simple to buy, easy to deploy, and convenient to manage. Our 70,000 customers in more than 100 countries stand with us. We look forward to your sharing in the results of our belief. There is a better way. For additional information, visit www.infor.com.

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