Infor Complete Billing System

Compete on new terms

Expanding regulations and changing economic trends now drive banks to put a priority on winning and retaining large commercial customers. Typically, that kind of customer generates strong fee revenue because it has complex needs, including high transaction volume, multiple currencies, multiple languages, and multiple jurisdictions. Banks that can quickly serve those needs and bill accurately while meeting revenue targets can create a permanent competitive advantage.

Choose the top technology partner

Some 21 of the top 30 global banks rely on Infor® to help them retain leadership in the increasingly competitive market for commercial banking services. That's because banking software from Infor builds on more than 30 years of extensive experience at helping banks of all sizes operate more efficiently, while delivering the kinds of advanced features that improve customer loyalty and bank profitability.

Impress commercial clients

In a business environment where your commercial customers face increasingly complex banking needs, it's becoming essential that your bank offer consolidated billing and pricing services that make it easy for customers to understand account activity and know what they should expect to pay. The Infor Complete Billing system is the only solution that allows your institution to provide comprehensive, fully consolidated billing and pricing services to commercial customers of any size or complexity.

Put your bank on an equal footing with the world's largest banks and deliver the services that are prized by commercial customers

You'll gain the power to unify and analyze information across multiple accounts, geographies, currencies, tax structures, and languages, because the Infor Complete Billing System helps you offer flexible, responsive, relationship pricing, while meeting your revenue targets and keeping customers satisfied. Your sales force will also gain a powerful tool for demonstrating value to prospective customers.

You'll also be able to differentiate your bank with innovative relationship pricing strategies, thanks to the Infor Complete Billing System's integrated, multistage system that helps you track all the details about customer accounts while keeping sight of the big picture. You'll have the tools to create and execute successful long term strategies, with capabilities that include:

- **Billing**—Impress corporate treasurers by presenting consolidated statements that span their full range of financial activity.
- **Pricing**—Tame the complexity of the most sophisticated billing scenario with the advanced capabilities in the Infor Complete Billing System's pricing module, which can handle relationship modeling, operational price management, and pricing events.
- **Deal management**—Give your sales force a powerful competitive advantage with the ability to generate price catalogues and CRM integration included with the Infor Complete Billing System.

- **Analytics**—Gain a more strategic view of your customer relationship with the dashboards and reports built into the Infor Complete Billing System.

You'll be able to achieve an unmatched competitive advantage with the Infor Complete Billing System, thanks to its unparalleled ability to offer flexible pricing across complex, high-volume commercial relationships that can incorporate profile pricing, relationship pricing, consolidated pricing, discounts and promotions, and more.

Get great results

You can offer your commercial customers the transparency and capability they need and compete intelligently on price and service with the help of the Infor Complete Billing System. Put your bank on an equal footing with the world's largest banks and deliver the services that are prized by commercial customers. With the strategic insight you gain from the Infor Complete Billing System you'll have what it takes to improve efficiency throughout your institution and position yourself for future success.

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About Infor

Infor is fundamentally changing the way information is published and consumed in the enterprise, helping 73,000 customers in more than 200 countries and territories improve operations, drive growth, and quickly adapt to changes in business demands. To learn more about Infor, please visit www.infor.com.

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