



Cut costs, improve service, and
achieve top performance with
Infor ERP XA.



INFOR ERP XA

BUILD INNOVATION ON PROVEN FOUNDATIONS.

Stability and innovation don't need to conflict. You need reliable business software that helps you streamline business processes, yet still maintain flexibility for the future. Your enterprise solution should help you manage the complexities of your business processes, and connect all the different segments of your business simply and transparently.

Global opportunities are on the rise, but managing multiple locations remains a challenge—coping with many different currencies, regulations, processes, partners, time zones, and languages can be problematic. When you unify your organization with the right business software, you can operate at peak efficiency, expand your markets, and satisfy your customers.

WORK ON WHAT MATTERS.

When you choose Infor™, you gain the advantage of more than 30 years of manufacturing experience with some of the most innovative technology on the market. You get integrated, industry-specific solutions tailored to the need of discrete manufacturers, so you can permanently lower your total cost of ownership. Reap all the advantages of a fully integrated, interconnected manufacturing process on the IBM® System i platform with Infor ERP XA.

CAPABILITY WITHIN REACH.

Many of the world's top manufacturers in a wide range of industries trust Infor ERP XA to help them work faster and communicate better. It helps companies meet their planning and replenishment requirements and helps control complex outsourcing relationships.

You get the flexibility and scalability to grow globally, thanks to the powerful technology built into ERP XA. You'll be able to align multiple manufacturing sites, each with its own methods and operational needs, rapidly and economically, helping your whole company to respond instantly to new customer demands from anywhere around the world.

Your discrete manufacturing business can meet its goals through these Infor ERP XA core components:

Integrated customer interaction

You can import the databases of potential customers, then classify and categorize them any way you choose to develop marketing campaigns and monitor their success. With that information, you can build a structured process for tracking new sales opportunities. As a result, you'll end up with a more realistic forecast, more effective plans, and greater sales. You'll have a truly flexible system that lets customers enter orders themselves over the web, and even configure products or accept orders electronically, system to system.



Infor ERP XA helps you:

- ▶ Realize 40% to 50% IT cost reductions.
- ▶ Cut development costs by 80% to 90%.
- ▶ Unify your enterprise on a single information platform.
- ▶ Gain single click access to all related information.
- ▶ Communicate more effectively across your entire enterprise.
- ▶ Gain greater visibility into critical information.
- ▶ Get to market faster and with greater impact.

Integrated supplier interaction

For complete flexibility throughout your entire supply chain, ERP XA lets you create POs manually or automatically and send them via print, fax, EDI, or over the web. You can also provide your suppliers with a web interface for efficient negotiations, advance notice of shipments, and delivery confirmation. In addition, your receiving dock can check off shipments faster using POs or shipment notices.

Planning

You'll have the broadest possible range of planning options with ERP XA, using the latest technologies for constraint-based planning if that suits you. If not, you can use fast MRP to manage your material plan, or rely on classic MRP/CRP.

Execution

You get some of the best tools on the market for maximizing productivity for lean operations. Rate boards and Kanban systems let you run your operations in mixed mode with both schedules and orders. Gloved hands can easily operate the large buttons on touch screens of the data collection terminals. Plus, you can define tests and incorporate them into normal production and logistics operations, thanks to ERP XA's integrated quality system.

Production control

You'll be able to get orders on and off the floor quickly and efficiently. You can release shop orders individually from customer orders or MRP recommendations and manage most routine exceptions, such as releases or deferrals, with a single click. For the rest, you'll use the engineering system to make short work of selecting alternative components.

Engineering

Track bills and routings by site, revision, and version with ERP XA, or run cost simulations and set up costing sites for isolated modeling. For configured products, ERP XA calculates the configured bill and routing for production and costing.

Finance

For top financial performance, you can set endlessly flexible organizational structures and manage multi-currency business events. You can also share trading partner data, such as credit information, across your enterprise for greater accuracy and faster cash flow. Automated interdivisional accounting helps you handle interdivisional financial events quickly and efficiently.

You can rapidly create and deliver presentation-ready reports because ERP XA links directly to your General Ledger system and imports from spreadsheets. . Multi-site or multi-country organizations can even combine information from multiple companies, environments, and multiple System i servers to create consolidated reports.

Personalization

Your users can change the ERP XA user interface to suit their personal preferences. You can eliminate less important data and make more important data easier to find and use. Using simple, nontechnical wizards, you can also create pre-defined windows containing task-related data which refresh automatically. Personalizing your interface in XA has no effect on other users' views or the underlying code.

Extensions

Your IT staff can customize the ERP XA applications to achieve the best fit for your organization. They can easily add data elements, actions, comments, reports, and whole new objects, all of which can remain completely transparent to

end users. New and changed objects look and work just like standard objects. Better yet, none of this affects the underlying code—you can apply new releases transparently, making it appear as though no changes had been made.

Integration

You get tools to integrate with other systems at both the client and server level. You can choose which functions to deploy as web services—such as the entire customer object or only the address—and select which actions to deploy. A public XML interface lets other programs interact with objects, regardless of the underlying database, to expand your options and simplify integration.

EVERYTHING YOU NEED IN ONE PLACE.

You need the right information infrastructure and high performance technology to compete in the global marketplace and boost sales. By using ERP XA, you'll gain a solid foundation for unifying your enterprise with a proven solution. You'll have the tools you need to streamline your business processes and delight your customers, by:

- ▶ Reducing lead times
- ▶ Cutting operational costs
- ▶ Accelerating time to market
- ▶ Maximizing customer service
- ▶ Managing global business better
- ▶ Streamlining outsourcing processes
- ▶ Improving business performance visibility

THERE IS A BETTER WAY.

At Infor, we work with a core belief. We believe in the customer. We believe that the customer is seeking a better, more collaborative relationship with its business software provider. And a new breed of business software: created for evolution, not revolution. Software that's simple to buy, easy to deploy, and convenient to manage. Our 70,000 customers in more than 100 countries stand with us. We look forward to your sharing in the results of our belief. There is a better way. For additional information, visit www.infor.com.

Infor Corporate Headquarters

13560 Morris Road
Suite 4100
Alpharetta, Georgia 30004
USA
Phone: +1 (800) 260 2640

www.infor.com

The Infor logo consists of the word "INFOR" in a bold, sans-serif font. The letters "I", "N", "F", and "R" are black, while the letters "O" and "R" are red. A small trademark symbol (TM) is located to the upper right of the final "R".