



Infor10 Corporate Performance Management (PM10)



Deliver better information on demand.

The speed, complexity, and global nature of today's business environment present challenges for even the best-managed organizations. To adapt to this constantly changing environment, you need broad, deep access to critical information in real time. You need cross-departmental, integrated views of operational and financial drivers and results to support company-wide collaboration, so you can harness the best thinking possible no matter where in the company or the world it originates. You must also gain firm control over your financial reporting and disclosure processes to provide more information—faster—to satisfy the requirements of regulators, shareholders, and other stakeholders.

Delivering better information on demand to more—and more types of—business people presents serious challenges. To do so, you need the ability to leverage and extend existing technology investments. You must integrate data sources in a way that is transparent to system users and present data in a way that supports decision making. Plus, you need to know that the technology you choose today won't be obsolete tomorrow.

To improve corporate performance management and lower total cost of technology ownership, join forward-thinking companies that are turning to Infor™.

Infor can help.

Companies of all sizes around the globe rely on Infor10 Corporate Performance Management (PM10) to better monitor, measure, and manage their business. With Corporate Performance Management, you too can identify your true business success drivers, formulate effective strategies, align actions and resources with plans, proactively monitor and analyze business processes and results, control employee-initiated expenses, and collaborate across the enterprise.

You can streamline and improve the effectiveness of your strategic management, planning and budgeting, forecasting, financial consolidation, and financial reporting processes with Corporate Performance Management. Plus, you gain the ability to monitor key business-specific performance indicators to support effective decision making.

Infor's proven corporate performance management applications are built on an advanced infrastructure/integration layer that lets you manage financial and operational data, metadata, master data, and process integration. Combined with Corporate Performance Management's component-based approach, the underlying technology makes it possible for you to leverage—rather than replace—your existing technology systems and business applications.

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Corporate Performance Management has been shaped through the experience and input of our customers, the expertise of industry associates and analysts, and the requirements of regulatory bodies. The solution is further strengthened by support specialists who have decades of experience, and by the resources and commitment of one of the world's largest business software providers—Infor.

Strategy to results.

Your business is unique, as are your information needs. Infor offers a variety of solutions to help people at all levels of your organization streamline processes, generate actionable business insights, and make knowledgeable decisions that help improve company-wide performance.

Move beyond financial performance measurement to true performance management with Infor10 Corporate Performance Management (PM10). You can direct the focus and actions of your organization through strategic management. You can align resources with corporate objectives through financial and operational planning, flexible budgeting, and realistic forecasting. And you can monitor and control performance with meaningful reporting and analysis that lead to better decisions.

Build a better business with these Corporate Performance Management solutions:

- **Strategic Management**—Get a cause-and-effect framework for linking strategic plans to operational plans, performance measures, and people. Gain an intuitive, visual method of reporting on how the actions of operating units and individuals are contributing to the success of strategic goals. Understand not only the business events and source of revenue in a given period, but also whether your strategic plan was implemented, to what degree, how well, and why some actions were successful while others were not.

Infor10 Corporate Performance Management:

- Implemented in more than 100 countries
- Available in multiple languages
- Developed with 30+ years' industry domain expertise
- Supported by a dedicated global support staff
- Based on open standards
- Supports lower total cost of ownership
- Scalable to grow as your business grows

- **Planning and Budgeting**—Easily create and compare multiple “what if” scenarios, test assumptions, assess the impact of events, and model your business to meet targets and high-level objectives. Model your business using key drivers and view that model from multiple perspectives (for example, organization, product, market, distribution channel, and time) to support effective decision making.

At the same time, design any number of zero-based, historicalbased, and rolling budgets and plans. Use this application to improve the speed and accuracy of calculations, allocations, phasing, and currency translations. Because Corporate Performance Management's Microsoft® Excel® interface sits on top of a single database, you retain the familiar look and feel of spreadsheets, while eliminating problems with accuracy and version control. When a business change occurs, Corporate Performance Management automatically updates the affected numbers and reports throughout the system.

- **Forecasting**—Create statistically accurate forecasts that help you manage performance expectations, make tactical adjustments, and achieve performance goals. Generate rolling forecasts, check the accuracy of submitted plans, and receive automatic alerts that allow you to easily spot issues as they arise, and quickly take action. Combining the software’s statistical benchmark engine and analytic capabilities with your own experience, you gain a more accurate picture of future performance.
- **Financial Consolidation**—Improve corporate accountability, increase financial transparency, and meet government-mandated reporting deadlines confidently. Automate data loading, consolidation, and validation, even if your company has multiple general ledgers, charts of accounts, and enterprise resource planning (ERP) systems. Collect, process, report, and analyze data in multiple currencies, and report on the effects of currency fluctuations. Consolidate data according to local and international standards, and view it from many business perspectives (for example, geographic region and product line) and structure versions (for instance, this year’s results and last year’s results).
- **Financial Reporting**—Automate the generation, formatting, and distribution of book-quality financial statements and management reports. Present data in the most useful format—dashboards, scorecards, spreadsheets, color-coded tables, bubble charts, pie charts, bar charts, and line graphs—and receive early-warning alerts when results deviate from expected performance. Compare actual figures against budgets and forecasts, drill down into details, evaluate trends, and see the results of currency fluctuations.

Infor10 Corporate Performance Management (PM10) allows you to report in a timely manner, analyze all your data, monitor key thresholds, and notify decision makers, all on a single, proven architecture.

Access and insight.

Infor10 Corporate Performance Management (PM10) offers pre-built integrations, reports, and analyses that make it easy for people at all levels of your company to unlock and use the valuable information captured in your existing ERP and other business systems. Using dashboards, gauges, scorecards, and other types of at-a-glance reports, you gain the insight required to support daily and strategic decision making.

Corporate Performance Management allows you to report in a timely manner, analyze all your data, monitor key thresholds, and notify decision makers, all on a single, proven architecture. Our performance management applications use Infor’s interoperability layer to report against all Infor and non-Infor operational systems and relational data sources. You can also easily analyze all your data and provide at-a-glance snapshots of business performance, creating alerts for decision makers when key thresholds are not met. The end result?

Decision makers get the critical information they need to improve top- and bottom-line performance.

At Infor, we understand that the reporting and analysis needs of a bank are not necessarily those of a retailer or a casino. Corporate Performance Management combines innovative technology solutions and industry expertise to deliver the industry-specific performance views and analyses you require, whether you're in manufacturing, distribution, retail, telecommunications, hospitality/entertainment, financial services, education, government, utilities, energy, healthcare, life sciences, or another industry.

For example, consumer packaged goods companies are able to determine which shipping points are experiencing the highest volume of delivery processing. Financial services organizations can better monitor return on assets and return on equity; and healthcare organizations can analyze patient care. Corporate Performance Management adapts to the information stored in your systems and delivers it within the context of your business and industry.

Value and flexibility.

When you choose Infor10 Corporate Performance Management (PM10) solutions, you get access to more types of data, more options for delivering information to key decision makers, and the ability to view data in familiar Microsoft Office environments. With these technologies, you can improve your business results by providing an optimal platform for planning, reporting, and analysis, and by gathering information and sharing knowledge throughout your organization.

Incorporate these Infor Business Intelligence components into your Corporate Performance Management solutions to take your performance to the next level.

- **Infor10 OLAP Server**—Get fast access to large volumes of summarized data that you can use to facilitate analysis and extend Infor's application for planning. What's more, Infor10 OLAP Server (Online Analytical Processing) makes it possible to leverage rather than replace your existing systems. The solution's underlying technology makes it simple to browse your data from any angle and level of detail. And since the information is stored in a central database rather than in local files, Infor10 OLAP Server minimizes typical spreadsheet issues such as manual rekeying, time-consuming consolidations, and the risk of human error.
- **Infor10 BI Application Studio**—Access data from leading OLAP and relational sources, or even Microsoft Word documents, emails, and other semi-structured data. Because Application Studio quickly integrates information either directly or via common data access technology, you can simultaneously present information from different data sources or vendors in a single report. Application Studio supports local administration, reporting requirements, and end-user modeling, so you can gather and deliver better information when and where it's needed. Join the many forward-thinking companies that use Application Studio to access, filter, analyze, and publish information from throughout their organizations into a single report.

Improve your insight into the asset performance costs that drive more than 90% of your company's operational and maintenance budget.

Gain a competitive advantage.

Whatever your industry, better monitor, measure, and manage your business performance in real time for improved competitive advantage with Corporate Performance Management.

Harness your data, wherever it resides, so you can better understand your business environment, streamline and improve the effectiveness of your financial processes, and prepare options for competing successfully.

With Infor's proven, best-practice methodology guiding the process, your implementation will be smooth, fast, and accurate, reducing the time necessary to see a return on your investment. Infor delivers business-specific solutions with experience built in. You get the most out-of-the-box functions available from any business software vendor, reducing the need for time-consuming customizations. Plus, our solutions are implemented by domain experts whose skills and knowledge are unmatched in the industries we serve, further reducing implementation time.

You get quick ROI when you:

- Align goals and resources.
- Improve data integrity and quality.
- Shorten process cycle times.
- Gain more time for analysis.
- Enhance operational insight.
- Increase financial transparency.
- Improve business agility and responsiveness.
- Strengthen process and compliance controls.

And you can do all that with Corporate Performance Management.

Plus, you profit from:

- Pre-built integrations that shorten deployment time at the same time they improve data integrity and accuracy.
- Predefined content that reduces report creation time.
- Business-specific data views and pre-built dashboards and reports.
- Automated alerts about business events or changes.
- Self-service reporting and analysis that reduce dependency on IT.

Business happens whether you are ready or not. With Infor10 Corporate Performance Management (PM10), forward-thinking companies like yours remain on guard and ready for action.

Powered by Innovative Technology

Infor's newest technologies bring our portfolio of proven products to new levels of power, usability, and flexibility. Some of these technologies include:

INFOR10 WORKSPACE



You don't need more information; you need the right information at the right time. Unified navigation, single sign-on, and single-click access to Infor systems, personalization, web parts, and shortcuts get you to the information you need quicker and easier. You'll have everything you need to work on what matters, in a way that makes sense to you, so you can simplify your work day.

INFOR10 ION SUITE



The unifying platform to connect and manage your applications, Infor and non-Infor. Seamless, flexible integration between your current core applications and your third-party solutions, whether they're on-premises, in the cloud, or both. Identify your key business processes and let the exceptions find you—automatically alert your users based on key issues so they can keep their finger on the pulse and respond immediately. With Infor10 ION Suite, your systems and your people can simply work together.

REPORTING AND ANALYTICS



Through the Infor10 Business Vault, everyone has the same solid data in the right application. Dashboards deliver actionable information based on your role, so you get the information you need for your job, the way you want to see it, when and where you need to see it. And then you can turn that information into insight with multiple, analytical views on your performance.

CLOUD DEPLOYMENT



With no upfront installation costs and the ability to use the same powerful, proven business applications in the cloud or on-premises, you realize faster time to value and unprecedented flexibility to start out in the cloud and stay there, or to move to on-premises when it makes sense for your business.

About Infor.

Infor is a leading provider of business software and services, helping more than 70,000 customers in 164 countries improve operations and drive growth. To learn more about Infor, please visit www.infor.com.

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