

# Infor10 Supplier Exchange (SupplyWEB) for Automotive

## *The automotive imperative.*

Electronic supply chain collaboration is no longer optional for automotive companies—it's mandatory for Tier 1 automotive suppliers to OEMs and is increasingly important for others. In today's competitive environment, there's no substitute for a supply chain collaboration solution that can manage crucial details such as releases, shipment instructions, and the full range of transactions that are so unique and important to the automotive industry.

When you've achieved seamless online collaboration with your suppliers and optimized your supply chain with Infor10™ Supplier Exchange (SupplyWEB) is ready to meet all manufacturers' mandates—now and in the future—and compete more successfully in the increasingly competitive automotive business.

## *Industry expertise.*

Infor continues to lead the world in the science and practice of advanced supply chain management for the auto industry. Our experts continually develop new tools and uncover the secrets of world-class performance. With a constantly expanding set of powerful features and functions not found in any other product, Infor10 Supplier Exchange is the solution preferred by the top companies in the automotive industry, including more than 30,000 licensed supplier connections in our domain. For more than a decade since introducing Infor10 Supplier Exchange, Infor has continuously improved the product to include the best practices in the industry and embody the processes that lead to long term success. Infor10 Supplier Exchange serves as a high-performance vehicle, as it were, for the expertise that will drive your business to superior results.

*Achieve seamless online collaboration with suppliers, eliminate VAN charges, and reduce leadtime with Infor10 Supplier Exchange, the most trusted name in the industry.*

## *Industry-specific features for automotive excellence.*

Infor10 Supplier Exchange presents one face to your suppliers—it's an advanced, web-enabled SCM solution that provides an avenue for effective collaboration with your suppliers and efficient execution no matter what language your suppliers speak or replenishment methodology they use. Proven to lower supply chain costs, reduce inventory, and increase operational efficiencies, Infor10 Supplier Exchange delivers unmatched value. It gives you complete visibility over your entire supply chain, streamlines your communications with partners, and creates powerful, real-time data connections, with features that include:

**Supply chain management**—Event management, alerts, shipping, receiving, and ERP integration

**Automotive replenishment**—Supplier managed inventory (SMI), releases, advance shipping notices (ASNs), purchase orders (POs), eKanban, and premium freight support

**Supplier performance**—Supplier ratings, supplier action plans, corrective action, root cause, defective materials notices (DMNs), delivery performance reviews (DPRs), and production part approval processes (PPAPs)

**International features**—Support for multiple currencies and multiple languages

Infor10 Supplier Exchange supports online collaboration between every type of company in the auto industry, including logistics service providers, outside processors, purchase parts suppliers, and discrete purchase order suppliers.

An ERP-agnostic solution, Infor10 Supplier Exchange can combine the information from multiple versions of disparate ERP systems into a single, universal view for your suppliers and internal users. You'll get the best of all worlds with Infor10 Supplier Exchange because it includes traditional EDI communication along with newer web-based methods, delivering a mix of capabilities ranging from fully integrated machine-to-machine EDI transactions to automated fax. With Infor10 Supplier Exchange you can achieve 100% electronic communications with all your suppliers, even those lacking EDI capability, and eliminate monthly recurring VAN charges.

Infor10 Supplier Exchange lets you take advantage of the replenishment methodology that best fits each commodity. It gives you total flexibility to control each commodity based on how it is used and consumed, using your choice of standard weekly forecasts and daily shipping schedules, SMI, Kanban, or POs.

With one-button, automated supplier performance data tracking, Infor10 Supplier Exchange helps you rapidly evaluate your supplier relationships, eliminating the time and effort you now spend collecting and calculating supplier performance manually. Its advanced supplier self-service features make it easy for your suppliers to respond quickly to alerts and exceptions regarding shipping, receiving, quality, and other events. It also automates and simplifies the measurement and monitoring of key performance indicators related to your suppliers.

Infor10 Supplier Exchange delivers powerful benefits to every phase of your supply chain operation to bring you lower costs and higher performance.

## *Cost Reduction and ROI.*

Infor10 Supplier Exchange helps you save time and money by eliminating many types of manual intervention by:

- Eliminating EDI VAN costs without giving up the benefits of EDI
- Significantly reducing the average cost of a PO with Exchange's advanced collaboration process
- Enabling pull-based replenishment methods, such as SMI or Kanban, to manage high-volume, high-cost inventories, saving labor costs and increasing accuracy
- Including exception-based management tools that reduce your workload and free you to focus on more strategic issues
- Automating supplier performance data for instant, one-button evaluation of all suppliers

In addition, Infor10 Supplier Exchange delivers more information with less effort to simplify supplier communications, accounts payable, and receiving. It helps you cut costs while maintaining high performance levels with lower inventories by giving you better visibility of all inventory, including material in transit, and also helps you reduce premium freight charges.

## *Comprehensive replenishment and performance.*

Infor10 Supplier Exchange lets you manage replenishment and supplier performance with one integrated package that gives you:

- Compliance with OEM communication and quality requirements such as TS 16949, MM0G-7, and \$.C.O.R.E./\$.C.O.P.E. for automotive suppliers
- Multiple replenishment methods including Kanban, SMI, forecast releases, ship schedules, and discrete POs
- Web-based collaboration infrastructure for efficient negotiation of PO terms between you and your suppliers
- Automated supplier performance rating system including DMNs, DPRs, parts per million (PPMs), PPAPs, and more
- Tools to help you reduce the price you pay for components by enabling your suppliers to be more cost-effective

- Internet and e-business advantages that enable a paperless system of communication with all your suppliers to meet the electronic communication requirements of the OEMs
- Implementation that's so simple that some of our customers have been known to connect as many as 300 suppliers in as little as two weeks
- Online collaboration beginning with a discrete PO or the proposed PO, and ending with complete visibility into PO status throughout the process

Infor10 Supplier Exchange gives you improved, real-time communications with your suppliers, with comprehensive status information and a complete overview of your supply chain for world-class performance.

## *Results that last.*

You can quickly implement Infor10 Supplier Exchange's advanced collaboration tools with no delay to your business, for rapid return on your investment. From the very first day, you'll see the kind of results you've been looking for from a supplier collaboration solution. Infor10 Supplier Commerce Portal will help you:

- Meet OEM compliance requirements
- Provide support for multiple replenishment methods
- Extend your ERP systems with integrated SCM
- Deploy "pull" replenishment methodologies including Kanban or SMI
- Bring disparate ERP systems to a common platform, with data from all customer sites presented in the same format
- Standardize business processes and systems so that you can display all supply information from all sources on a single platform
- Cut costs and improve performance

With the power to address the key supply chain challenges of today's automotive industry, Infor10 Supplier Exchange requires less customization, shorter implementation times, and fewer IT resources, which gives you a lower total cost of ownership and helps you achieve true operational excellence.

## *About Infor.*

Infor is a leading provider of business software and services, helping more than 70,000 customers in 164 countries improve operations and drive growth. To learn more about Infor, please visit [www.infor.com](http://www.infor.com).

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