

# Top 5 reasons to upgrade Infor LN

Infor® LN is a comprehensive ERP solution that provides a consolidated view of complex global operations from design to delivery, including manufacturing, supply chain management, and after-market services.

**1**

## CLOUD READY

Infor LN is now available in the cloud, so you can deploy more quickly at far less cost, and have the flexibility to easily and inexpensively expand your operations globally with the latest Infor technology. You'll also gain greater security and reliability, and be assured that your solution is always up to date and ready to meet your compliance requirements.

**2**

## INDUSTRY-SPECIFIC CAPABILITIES

Infor offers industry-specific CloudSuite™ solutions for aerospace & defense, automotive, and industrial manufacturing, powered by Infor LN—which means you don't need customizations or modifications to meet your unique industry needs. These new capabilities, combined with new global deployment options, give ETO, MTO, and complex product manufacturers like you the power to operate with greater speed and agility.

**3**

## IN-CONTEXT BUSINESS INTELLIGENCE

Transform information into actionable insights, so you can identify and react to business trends and customer needs with Infor LN's new industry-based key performance indicators (KPIs), dashboards, and reports. With real-time views into information from across your business, you'll be able to more accurately analyze performance to make better decisions, faster.

**4**

## INFOR TECHNOLOGY FRAMEWORK

Take advantage of Infor technology for business process management, workflow, and event management. Infor ION® creates the integration framework you need to support both Infor and non-Infor solutions, using a publish-and-subscribe methodology. Cloud offerings can help keep your enterprise system up-to-date.

**5**

## BUSINESS COLLABORATION

With Infor Ming.le™, you can now build a centralized space that allows your employees to collaborate, share, and track information across the enterprise, supply chain, and even with customers. You'll be able to access key operational and administrative applications in real time with technologies that are fully integrated across business processes, in a secure social networking framework.

## ROADMAP

2014	2015	2016
Segment accounting	US DoD contracting improvements including borrow/loan payback and costing breaks	Bid package management
Precious metal surcharges	Mobile service management	IAS8 segment accounting
Next-generation document management	Engineering and construction management	Silent patching
Human capital management	Enhanced sub-contracting management	Service management analytics
Expense management	Governance risk and compliance	Visual modeler
Infor Rhythm™	Infor ION Grid	Localizations: Vietnam Hungary Bulgaria
Role-based permission management enhancements	Implementation Accelerators	Local.ly adoption
Data Level Security enhancements	Infor CloudSuite Aerospace & Defense	Resource management
Zero footprint HTML5		Export trade compliance
Infor CloudSuite Industrial		Contract terms and conditions

## STRATEGIC OBJECTIVES

### Lower Total Cost of Ownership

Deliver pre-configured solutions and implementation accelerators that are available in the cloud and on-premise to make deployment faster and more efficient. We continue to make investments in platform independence, virtualization support, and private and public cloud deployment options.

### Enable Adoption of High-value Extension Applications

Provide high-value extended solutions for customers, via packaged Infor ION-based integrations to Infor Sales & Operations Planning, Infor Factory Track, Infor PLM, Infor Risk and Compliance, Infor Expense Management, Infor CRM, and Infor Rhythm for e-commerce.

### Make Upgrades Seamless

Help companies free resources they would have otherwise have used to manage future ERP upgrades, and devote those resources to more strategic projects. Infor UpgradeX helps ensure that your software is always current.

Infor offers multiple service and support options, pre-defined methodology for data migration, and business process engineering to help users move to the cloud. Industry-specific Infor CloudSuite offerings are tailored to suit the end-to-end business processes of each industry, because no two clouds should be alike.

## 10x HIGHLIGHTS

### New Modern User Experience—HTML5 and Infor Ming.le

The Infor next-generation user experience helps companies deploy new process capabilities and innovate more quickly, while reducing the need for training and lowering end-user resistance. The reinvented user experience increases end-user productivity through in context information and supports better decision-making based on accurate, timely information. Embedded social collaboration helps users solve problems more quickly across a global workforce and helps them develop corporate knowledge through the sharing of best practices.

### Expanded Industry Functionality—Aerospace & Defense, Automotive

Recent releases of Infor LN have added industry best practices for automotive and aerospace & defense verticals on top of existing industry capabilities

for high tech, industrial machinery & equipment, distribution, and service providers. Infor CloudSuite offerings provide a more compelling, out-of-the-box solution for targeted micro-verticals, faster deployment and lower TCO, while eliminating customizations to help preserve upgrade paths.

### New Infor ION Integrations to Extension Apps

Infor ION helps companies to leverage and extend their core ERP investment with best-of-breed applications that are pre-integrated and share a common look and feel. Integrations are resilient to upgrades and help to increase business and IT alignment, because new applications can be deployed rapidly with minimal training or development effort.

## LANGUAGES

Arabic	•	Italian	•
Bulgarian	•	Portuguese (Brazil)	•
Croatian	•	Romanian	•
Czech	•	Serbian (Latin-based)	•
Dutch	•	Simplified Chinese	•
English	•	Slovenian	•
Finnish	•	Spanish	•
French	•	Thai	•
German	•	Traditional Chinese	•
Hebrew	•	Turkish	•
Hungarian	•	Vietnamese	•

## INDUSTRIES

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Equipment	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•
Service Providers	•	•	•

*Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.*

## 10x CORE FEATURES

### Financial management

- Cross-dimensional Validations
- Electronic bank statements
- Auto-cash
- Self-billing
- Payment method discounts
- 3-Way Match for Self-billing
- Invoicing 360 screen
- Role-based homepage for Finance

### Governance, risk, and compliance

- US DoD compliance
- US Government invoice formats
- EU invoicing directive
- Process authorizations

### Sourcing and procurement

- Corporate purchase contracts
- Tactical sourcing for subcontracting operations
- Supplier Progress Payment
- Purchasing Workbench

### Supply chain management

- ATP/CTP enhancements
- Landed Cost
- Auto-generate handling unit from ASN

### Manufacturing management

- Critical Safety Item (CSI)
- Production Order Split
- Shopfloor Operator Workbench

### Quality management

- Sampling plans
- Non-conformance
- Corrective action plans
- First article inspection
- Quality Management Reporting

### Project lifecycle management

- Project Pegging
- Project Costing breaks
- Borrow/Loan/Payback
- Project Pegging in

### Purchase schedules

- Customer acceptance, e.g., DD250 Material Inspection and Receiving Report
- Multiple bank guarantees against a contract line item number
- HTML5 user interface

### Service lifecycle management

- Claim Management
- Warranty Terms
- Mobile Field Service

# 10X COMMON COMPONENT ADOPTION

## INTEGRATIONS

Dynamic Enterprise Performance Management (d/EPM)

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Infor Risk and Compliance

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Configure Price Quote

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Rhythm

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Customer Exchange

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Sales & Operations Planning (S&OP)

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Demand Planning

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Supply Chain Planning

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Supply Chain Execution Suite

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Supplier Exchange

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EAM

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Product Lifecycle Management (PLM)

## TECHNOLOGY

Infor Ming.le CE adoption

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HTML5

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Extensibility

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Enterprise DB PostgreSQL

## ANALYTICS

Financial Analytics

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Sales Analytics

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Purchasing Analytics

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Manufacturing Analytics

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Quality Statistical Process Control (QSPC)

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Program Cost Ledger

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Earned Value Management System

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On-time Delivery Analytics

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Aerospace & Defense Contract Analytics

## MICRO-VERTICALS

Automotive OEM, Tier 1-2 suppliers

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High Tech & Electronics

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Commercial Aerospace

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Industrial Manufacturing

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Defense Contract Manufacturing

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Industrial Machinery & Equipment Manufacturing

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MRO—Maintenance, Repair, Overhaul Service Management

# Infor LN: Why Upgrade?

## CAPABILITIES

	Old Versions	LN On-premise	Industry CloudSuites
System administration and application management	●	●	●
Upgrades for new applications, operating systems and database releases	●	●	●
Data backup and recovery	●	●	●
Automatic performance tuning and database sizing	●	●	●
Manufacturing, supply chain, and finance in the core	●	●	●
Automotive and A&D capabilities in the core	●	●	●
Globalization capability in single instance	●	●	●
Open integration to extended solutions	●	●	●
Infor ION Business Vault with industry analytics	●	●	●
Enterprise-wide planning	●	●	●
Contract/Project/Customer pegging	●	●	●
Depot Repair	●	●	●
Assembly Line Control	●	●	●
Flexible costing with landed cost	●	●	●
Role-based dashboards	●	●	●
In-context business intelligence	●	●	●
Infor ION-enabled with workflow and event management	●	●	●
Infor Ming.le social enterprise capability	●	●	●

● Yes ● No

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