Top reasons to upgrade from Infor ERP BPCS to Infor10 ERP iEnterprise (LX)

Make a change for the better.

The economic reality today means manufacturers must drive down costs as they produce consistent products from variable materials or revisions. Another imperative: meeting unpredictable demand with speed and agility. Not easy challenges for most companies—especially those in validated environments facing more regulatory and compliance issues. These challenges are compounded as markets grow globally and customer demand becomes as variable as the materials with which you work.

To grow profitably while satisfying customer and regulatory agency demands, companies like yours need innovative technology to better manage raw materials, production, and finished goods characteristics. There's also opportunity in becoming more demand-driven, improving quality and service, operating leaner, and accelerating product introductions. But having a solid, scalable foundation you can validate for efficient cross-enterprise, cross-supply chain business processes is crucial. Infor10 ERP iEnterprise (LX) can help.

With ERP iEnterprise, (LX) we've pushed the boundaries of Infor ERP BPCS, adding more value to help you run your business even better. How? By ensuring efficiency and compliance, boosting visibility and financial control, and responding faster to the challenges of changing market conditions.

The stakes in the marketplace are high, and the competition is intense. ERP iEnterprise (LX) is designed for process, discrete, and mixed-mode manufacturing excellence—from one end of your supply chain to the other. If you're looking for a better way to improve your business performance, there are many reasons to upgrade to ERP iEnterprise (LX).

Energize operational efficiency and overall business performance through greater information visibility, integrated workflow, interoperability, and compliance capabilities— without custom coding.

A proven platform for growth.

Infor™ solutions can grow with you as your company's needs change. We call it innovation without interruption. With Infor, you gain access to feature packs, which makes it easier to add new functionality without major upgrades. We can help enrich your existing investment in Infor with our best-in-class solutions, and the Infor10 ION Suite strategy, which lets you evolve your solution as your business grows.

This proven architectural approach supports hybrid environments and features componentized enhancements, so there's no need to upgrade your entire ERP system to enhance one functional area. Plus, you get standards-based communication protocols to improve interoperability. So, you can run a more profitable business by adapting quickly as your requirements change.

Lower total cost of ownership.

Because ERP iEnterprise (LX) has industry experience built in, you realize a lower total cost of ownership. You also benefit from faster installations and upgrades. In fact, Infor customer experience demonstrates that you can eliminate 70-80% of your existing modifications, which frees you to focus on optimizing your operations through process improvements. ERP iEnterprise (LX) also promises a reduced cost footprint, lower ongoing costs—and a higher overall ROI.

Enhanced usability and access to data.

You gain better usability and reporting capabilities with ERP iEnterprise (LX), and you'll turn your ERP data into actionable information. Also, with personalized views, employee productivity and efficiency improve. The solution also provides a solid foundation for Infor Business Reporting Services.

Support for a single global instance.

In a global marketplace, product proliferation, shorter product life spans, cost pressures, and complex supply chains are a fact of life. ERP iEnterprise (LX) supports global business requirements across financials, manufacturing, and the supply chain to help companies optimize internal and external processes.

Its multi-language single database provides a single database instance to let Infor's global customers consolidate different databases and servers in different regions. This means that your users, regardless of their language, can enter data in a language other than the base language. For example, you can immediately consolidate data entered in a multi-byte language, time zone, or different currency—or use it in reports.

Lower customer service costs, more profitable products.

With mounting service expectations from customers and retailers, companies need to balance the cost to serve customers with customer service levels. With promotional costs reaching up to 30% of sales and customers pushing for greater pricing concessions, pricing must be highly configurable and flexible—which sometimes means complicated.

ERP iEnterprise (LX) addresses this pricing variability with flexible pricing, integrated promotions, and trade funds support. By integrating promotions from order to cash receipt, you'll improve pricing governance and minimize unallowable discounts. Plus, since highly configurable pricing allows for flexible pricing based on conditional qualifiers, you get more competitive pricing structures. And by improving pricing accuracy you'll boost customer satisfaction.

The configuration management tools of ERP iEnterprise (LX) dramatically reduce order cycle time. They immediately access pre-established rules and may ask questions requiring answers in order to create the configuration. This provides critical information you need to make smarter decisions.

Plus, you can either prompt or automatically calculate dimensional considerations as part of the process of determining engineering feasibility. These rules ensure that by the end of the order entry process, you'll have all the information necessary to make a properly configured product.

Support for better pricing, new promotional and trade funds management, new vendor self billing, and improved business process configurations often eliminate the need for custom code. This lowers your IT costs—and boosts your agility.

Lower total cost of quality.

Whether you benefit from higher margins based on better quality or you need to increase quality and consistency to improve margins, you'll continually boost quality—and drive out costs—with ERP iEnterprise (LX).

Fully integrated *quality management* allows you to manage, capture, and track quality information throughout manufacturing and supply chain processing. It also assures strict tolerances for variable attributes like potency and shelf life are managed, reported, and measured throughout your supply chain. This minimizes your re-work, waste, and disposal costs—and ensures quality products that satisfy both customer expectations and regulatory requirements.

Lot management and control is a necessary component of many manufacturing processes. ERP iEnterprise (LX) helps you control costs by effectively handling variable attributes like potency, grade, or shelf life for finished goods, intermediates, and raw materials.

It establishes usage rules so that you only use eligible materials throughout your manufacturing and supply chain. It also provides for user definitions of lot statuses, multiusage expiration, retest dating, user-defined lot status, lot re-designation, lot release processing, automatic lot status updates, lot actual costing, and month-end lot archiving. You'll see improvements in industry and regulatory compliance, user control over lot usage, traceability, and yields.

Utilizing the *engineering change management* process, you can modify effective dates for all lines or an individual line within an engineering change order (ECO). Or, you may choose to un-post some or all lines within the ECO, even after you post it. New panels identify all posted ECOs and allow you to revise the effective dates or un-post the ECO. Combined with product life-cycle control codes, this enhances the level of transactional control. These abilities improve your planning process and simplify engineering change control management.

ERP iEnterprise (LX)'s *manufacturing data management system* supports production control, engineering, and cost accounting to help you retrieve and use product structure, routing, and work center information for a variety of planning and costing needs. It features immediate on-line posting and access to all basic manufacturing data. Plus, it allows you to both define engineering-controlled items and control them with ECOs.

Costs are volatile and minor fluctuations can substantially affect strategies for competitiveness. Historical perspective provides a basis for analyzing current costs while planning for the future. To accomplish this, you often need historical cost retention for several years to provide a business trend, plus one or more current standards to evaluate performance in changing environments. Planning for future alternatives typically comes from several plans of action, depending on a range of environmental factors. In addition, your inventory can be valued differently for book, tax, and planning purposes.

"Whether you benefit from higher margins based on better quality or need to increase quality and consistency to improve margins, you'll continually boost quality—and drive out costs—with Infor10 ERP iEnterprise (LX)."

Lean manufacturing tools within ERP iEnterprise (LX) help you trim your manufacturing costs by streamlining production activities, removing non-value-added activities and waste, shortening cycle, lead, and delivery times, and reducing inventory. All this while ensuring quality product deliveries.

Lower total cost of compliance.

The cost of noncompliance is high. Embedded with integrated compliance, ERP iEnterprise (LX) provides support for electronic signatures and CFR Part 11. It's user configurable and accommodates multi-level authorizations. Flexible deployment choices for financial management facilitate compliance across multiple plants, increasing international control and visibility. Likewise, process control and compliance through configurable workflow extend to your shop floor—and on to your supply chain—to enhance employee effectiveness.

Furthermore, Sarbanes-Oxley requires that major changes such as a large change in dollar value on customer orders be notifiable. You can configure workflow with business rules to alert your financial controller of a major change and provide him or her with an approval screen to allow disclosure. Your controller can also view disclosure-related details.

The technology is proven. The benefits are real.

When you upgrade to the advanced functions of Infor10 ERP iEnterprise (LX) to meet your toughest challenges, you're setting the stage for business performance improvements and future growth by:

- Improving productivity, perfect order rates, cash flow, compliance, and sustainability
- Maximizing responsiveness to change
- Reducing validation costs and lead times
- Meeting customer expectations every time by strengthening service, while cutting service costs
- Increasing revenue—and profitability

Contact Infor today to discover even more about the benefits of upgrading from Infor ERP BPCS to Infor10 ERP iEnterprise (LX).

About Infor.

Infor is a leading provider of business software and services, helping more than 70,000 customers in 164 countries improve operations and drive growth. To learn more about Infor, please visit www.infor.com.

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