

Customer Snapshot

Allegion streamlines project specification with Infor Product Configurator



Facts at a glance

Products: Infor® Product Configurator **Industry:** Industrial Manufacturing

Country: USA

"An important aspect of our business model is to make it as easy as possible for architects and building owners to specify complete safety and security solutions for their projects. Infor Product Configurator puts us 'ahead of the pack' by giving us a powerful tool for doing that better than anyone else."

—Dan Hollis, strategic program manager,
Allegion

Challenges

- Increase consistency, accuracy, and level of detail delivered by the company's specification writing service.
- Reduce the learning curve for new specification writers.
- Speed updates to product information used in the specification process.
- Reduce time and effort to produce high quality documents customized to customer preferences.

Benefits

- Provided a single online system with a central repository of up-to-date product information and a library of past projects to geographically dispersed specification writing teams.
- Ensured specification of valid products while guiding users to preferred items based on specific attributes.
- Automated the generation of personalized specification documents with drawings and hardware schedules.
- Incorporated data changes immediately across the entire team.

About the company

A provider of security solutions for homes and businesses through 23 global brands, Allegion helps keep people safe where they live, work and visit. The company specializes in security around the doorway and beyond: from residential and commercial locks, door closers and exit devices, steel doors and frames, to access control and workforce productivity systems. Allegion, a constituent of the S&P 500®, is a \$2 billion business with over 7,600 employees and offers products in more than 120 countries. To learn more, visit www.allegion.com.

"Infor Product Configurator provides specification writers with up-to-date information at their fingertips, allowing them to work on projects more effectively as a team. With product knowledge built into configuration models, it's like having our most experienced resource working on every specification."

—Dan Hollis, strategic program manager,
Allegion

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