



Customer Profile

ENERTECH fabricaciones grows with Infor VISUAL.



Facts at a glance

Solution: ERP

Products: Infor™ VISUAL

Industry: Equipment/Construction, Mining, and Agriculture

Country: Mexico

"Infor VISUAL's capabilities help us to fulfill requests using quality standards and to comply with regulations required by our customers locally and abroad."

—Francisco Torres, General Manager,
ENERTECH Fabricaciones

About the company

ENERTECH Fabricaciones is part of Grupo Industrial Monclova, which started its operations in 1951 in Mexico under the name La Sierrita, and in 2001 changed its name to ENERTECH Fabricaciones.

Today ENERTECH specializes in the manufacture of heavy equipment and steel structures designed mainly for the export market. To learn more, visit

<http://www.enertech.com.mx/aboutus.html>.

About VISUAL ERP Systems Mexico: VISUAL ERP Systems is a global consulting and technology partner for companies seeking growth and innovative tools that support best business practices. To learn more, visit http://www.visualerp_mexico.com.mx/.

Challenges

- Improve planning, control, and production processes.
- Reduce reporting time and strengthen analytics.
- Comply with the varying regulations of countries to which it exports.

Benefits

- Teamed with Infor channel partner VISUAL ERP Systems Mexico to implement Infor VISUAL, gaining greater visibility into the precise inventory levels needed to increase production to meet higher demand.
- Experienced revenue growth of 100% since 2005 while reducing most errors.
- Executed reports in a few hours that previously took five days.
- Automated production processes, resulting in simplified functions and improved overall output.
- Gained insight that enabled ENERTECH Fabricaciones to meet the demands of its customers in the USA and Canada, to whom the company exports 95% of its products.

"We can now manage our entire inventory online. By knowing our exact stock of raw material and the amount needed to meet demand, we have greatly reduced our inventory levels and costs."

—Francisco Torres, General Manager,
ENERTECH Fabricaciones

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INF1230003-1242405-EN-US-1012-1