



New Customer Snapshot

Modell's Sporting Goods to improve employee selection with Infor Talent Science



Facts at a glance

Product: Infor® Talent Science™

Industry: Retail

Country: US

“Infor’s scalable solution can quickly identify key attributes we look for in team members, which will streamline hiring and ultimately reduce employee turnover.”

—Mark Oliver, senior vice president,
human resources, Modell's Sporting Goods

About the company

Modell's Sporting Goods is America's oldest, family owned and operated retailer of sporting goods, athletic footwear, active apparel, and fan gear. Modell's is committed to providing a convenient and compelling shopping experience. Founded in 1889 by Morris A. Modell, the first Modell's store was located on Cortlandt Street in lower Manhattan, NYC. Four generations of the Modell family have developed the family business into a chain of over 150 stores throughout the Northeast and online. To learn more, visit www.modells.com.

Business case

- Upgrade to a modern, cloud-based solution to help improve employee selection, development, and succession planning.
- Replace paper-driven processes with dependable online technology.
- Enact a competitive strategy using analytics to identify the personality and behavioral traits that distinguish top performers and identify internal and external candidates who possess those traits.

Why Infor?

- Linked behavioral data to real business outcomes with predictive technology.
- Received support for improving business performance, reducing turnover, and optimizing the HR process.
- Upgraded to tools that provide greater confidence to HR managers in making hiring decisions, as well as information to plan for onboarding and coaching of certain positions.
- Used powerful analytics to better identify, hire, deploy, align, review, coach, promote, and reward talent.
- Gained the ability to customize hiring profiles and use industry and client-specific metrics to identify high achievers.

“As we go into our 125th year, we were looking for a partner that could help us better shape and grow our existing successful teams.”

—Mark Oliver, senior vice president, human resources,
Modell's Sporting Goods

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