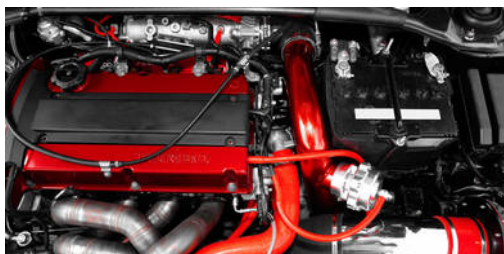




Customer Profile

Data Sharing Skyrockets at New Wei San Industrial with Infor LN



Facts at a glance.

Solution: ERP

Products: Infor™ LN, Infor Warehouse Mobility

Industry: Automotive/Tier Suppliers

Country: China

“Within four months, we went live with Infor LN. A talented team of Infor consultants was passionate about making the implementation successful and persevered to overcome our challenging obstacles. They did a great job.”

—Ray Lin, QA Director,
New Wei San Industrial Company

About the company.

Tianjin New Wei San Industrial Co., Ltd. is a foundry and machine shop that manufactures automobile, engine, and general industrial parts, including turbo components, engine components for passenger cars and trucks, bearing caps, and diesel engine components. Beginning operation in 1998 and now employing about 6,000 workers, the company is fully owned by Meita Industrial Co., Ltd. Its headquarters are in Tianjin, China. To learn more, visit www.nws.cn.

Challenges.

- Gain better visibility into inventory and production.
- Streamline business processes and minimize inventory.
- Improve cost analysis capabilities.

Benefits.

- Gained real-time data visibility across the enterprise, providing ability to balance stock levels and make production changes to meet customer demands.
- Reduced inventory process steps by 50%, and automated manual functions in purchasing, making purchasing plans easy to adjust.
- Streamlined end-to-end sales process and improved financial reporting through real-time access to financial data and significantly improved data accuracy.
- Improved productivity and provided updates in the scrap ratio immediately after the end of every shift, compared to a process that took two to three days before Infor LN.
- Consistently created timely updates in month-end closing reports.

“We saw big improvements in inventory, sales, finance, purchasing, and production through real-time data transparency and an integrated process. We can provide all required reports and stakeholder information, and Infor LN is cost-effective and designed well for manufacturing.”

—Ray Lin, QA Director,
New Wei San Industrial Company

641 Avenue of the Americas

New York, NY 10011

800-260-2640

infor.com

Copyright© 2012 Infor. All rights reserved. The word and design marks set forth herein are trademarks and/or registered trademarks of Infor and/or related affiliates and subsidiaries. All other trademarks listed herein are the property of their respective owners. This document is provided for informational purposes only and does not constitute a commitment to you in any way. The information, products and services described herein are subject to change at any time without notice. www.infor.com.

INF1230003-1244136-EN-US-1012-1