Customer Profile

Piper Aircraft simplifies management of business processes with Infor LN

Facts at a glance

Products: Infor™ LN
Industry: Aerospace and Defense
Country: USA

"Infor LN delivers the functionality to manage everything from warehousing and manufacturing to financials and accounting, all within a single solution, without the need for customizations or multiple applications."

—Greg Spadaro, senior director, new business systems, Piper Aircraft

About the company

Piper Aircraft, Inc., headquartered in Vero Beach, FL, offers aviators throughout the world efficient and reliable single-engine and twin-engine aircraft. The single-engine M-Class series offers businesses and individuals elegant performance and value; the Twin Class balances proven performance, efficiency and simplicity in twin-engine aircraft; and the Trainer Class aircraft form the most complete technically advanced line of pilot training aircraft in the world. All Piper airplanes feature advanced Garmin avionics in the cockpit. Piper is a member of the General Aviation Manufacturers Association. To learn more, please visit www.piper.com.

Challenges

- Implement an enterprise resource planning (ERP) system to support future growth, effective work execution, and more accurate decision making.
- Establish the true cost of aircraft in production.
- Improve financial reporting and analysis, engineering capabilities, and shop floor electronic data reporting and archiving.
- Replace customizations and multiple applications with a single information source.
- Easily connect to outside applications.

Benefits

- Lowered the expected long-term total cost of ERP ownership.
- More accurately determined a true cost measurement for aircraft planning by giving users the ability to make better business decisions through easier access to financial data and planning tools.
- Gained better management of all business practices with a consolidated source of information to more easily document work processes and obtain industry certifications.
- Implemented an open architecture middleware solution that leaves room for future growth, without proprietary data obstacles.

"With a unified data repository and connectivity between our development and manufacturing departments, Infor LN will enable better business decisions that are based on greater visibility into our engineering processes."

—Greg Spadaro, senior director, new business systems, Piper Aircraft

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INF1230003-1341378-EN-US-0513-1