



Customer Profile

Shaklee Corporation increases efficiency and accuracy with Infor LX.



Facts at a glance

Solution: ERP

Products: Infor™ LX

Industry: Chemicals, Life Sciences

Country: USA

"Infor's products evolved along with Shaklee's growth to meet our more sophisticated needs, and we value that long-term relationship."

—Jim Buono, IT Technical Lead,
Shaklee Corporation

About the company

Shaklee Corporation is a leading manufacturer and distributor of environmentally friendly nutritional supplements as well as products for skin care, cleaning, and filtration. Based in Pleasanton, California, with operations in Canada, China, Japan, Malaysia, Taiwan, and Mexico, the company sells its products through a multilevel marketing network with approximately 750,000 customers ("members") and distributors. Founded by Dr. Forrest C. Shaklee in 1956, it was the first company in the world to obtain Climate Neutral™ certification and completely offset its carbon dioxide emissions, resulting in a net zero impact on the environment. To learn more, visit www.shaklee.com.

Challenges

- Comply with standards and requirements that vary from country to country, including manufacturing practices, technology regulations, and communications.
- Replace older system with new capabilities and support for growing operations.

Benefits

- Leveraged a successful 10-year partnership with Infor to upgrade from Infor BPCS to its successor, Infor LX.
- Allowed various languages and time zones to be handled reliably in one database, with their data reported in real time.
- Successfully migrated data from multiple customized databases and located it for optimum efficiency, using a roadmap and tools provided by Infor.
- Enabled the booking of inventory transactions, sales, and month-end and year-end closing of the books with accurate date and time stamps.
- Increased efficiency by eliminating manual data gathering.
- Allowed an easy transition for employees using the system thanks to their experience with the previous Infor product.

"Instead of spending 6-8 hours a day on manual information collection and reporting, our employees now use the time they've saved to expand the business in other ways."

—Jim Buono, IT Technical Lead,
Shaklee Corporation

641 Avenue of the Americas New York, NY 10011 800-260-2640 infor.com

Copyright© 2012 Infor. All rights reserved. The word and design marks set forth herein are trademarks and/or registered trademarks of Infor and/or related affiliates and subsidiaries. All other trademarks listed herein are the property of their respective owners. This document is provided for informational purposes only and does not constitute a commitment to you in any way. The information, products and services described herein are subject to change at any time without notice. www.infor.com.

INF1230003-1243525-EN-US-1012-1