

Infor CloudSuite™ Distribution



Overview

What if...

You could implement an enterprise solution customized for distribution without the risks of traditional software deployments?

That solution required minimal upfront investment—keeping capital free for other ventures?

Instead of managing integrations and hardware, your IT employees could focus on productive, strategic business activities?

Get your business moving with Infor CloudSuite Distribution

As a wholesale distributor, the challenges you face today are forcing you to rethink the way you do business. Old processes and approaches just don't cut it anymore. Neither do legacy ERP systems. You need a solution that drives the rest of your business to be even more agile than the people and processes it supports.

Modernize your business and take it to the next level with Infor CloudSuite™ Distribution. This ready-to-run solution, built specifically to meet the needs of distributors, gives you deep, proven capabilities in key areas such as inventory management, order processing, pricing and rebates, supply chain and procurement, value-add, financials, and more.

Even better, the solution is delivered in the cloud—ensuring efficiency, cost savings, built-in support for global operations, and security that follows industry-leading best practice protocols.



Maximize profitability in an increasingly complex market

The global distribution industry's growth and pace of change is in overdrive.

Consider the numbers:



Distributor **revenue has grown nearly 55%** over the last 10 years in the US, creating a **\$5.4-trillion** industry. With positive economic trends, such as rising employment and strong retail sales, distributors should continue to pursue expansion opportunities.



More than 56% of distributors plan to grow their **analytics capabilities** by investing more in technology, time, and people. Greater access to key, relevant data can vastly improve decision making.



As globalization continues to escalate, more than 50% of distributors are looking to—or already are—**expanding their on-shore capabilities**. On-shoring allows distributors to respond more quickly to demand, make more accurate forecasts, maintain more accurate stock levels, and decrease transit times—all of which can help increase customer satisfaction.

To keep pace with growth, wholesale distributors need to take advantage of enterprise solutions that allow them to embrace omni-channel commerce, operate leaner, and meet increasingly demanding customer requirements. These modern solutions also allow distributors to empower the next generation of employees, support an evolving business model that's dependent on additional levels of service, and manage growth without adding resources.

Infor CloudSuite Distribution:

Three ways it can help optimize your business

Only Infor CloudSuite Distribution offers all three of the following benefits in a single offering:

1

Industry-specific Software

It includes proven wholesale distribution functionality that is already helping 17 of the top 20 industrial distributors gain and maintain industry leadership.

2

Secure and Reliable Infrastructure

Regional data centers managed by leaders in Big Data, industry-leading disaster recovery and backup standards, tight security protocols, and regular threat assessments all help Infor deliver greater reliability, uptime, and security than most companies can achieve on their own.

3

Immediate Value

Infor CloudSuite Distribution gives you a faster time to value, with minimal upfront investment, and implementation that takes weeks or months—not years.

Take a look inside

Infor CloudSuite Distribution helps keep every function of your company running smoothly.



Inventory management optimizes the investment in your largest asset, supporting profitable planning and inventory turns.



Value-add helps distributors create differentiation in the market by offering unique services that extend beyond typical wholesale distribution activities. These services include kitting, assembly, light manufacturing, private labeling, and more.



Purchasing and demand management allows you to accurately evaluate demand and then plan and adjust your buying patterns to reach optimal inventory investment.



Financial management seamlessly connects your front and back office to help ensure you have clear visibility into your profitability and growth.



Order management helps ensure that you're addressing customers' evolving demands and anticipating their needs, so you can strengthen relationships.



Warehouse management controls your workflow in real time with built-in best practices for key functions, such as receiving, shipping, picking, and storage.

Infor customers are known for agility and industry leadership:



Modernize, simplify, and save

Yes, there are other cloud-delivered ERP systems on the market. But Infor CloudSuite Distribution delivers a single offering that will give you:



Xi technology, with an elegant interface that's easy to use and requires very little training



Personalized homepages that aggregate processes and information by role



Core workflow and alerting that lets you be proactive, enforce standard processes, and monitor progress



Social collaboration with Infor Ming.le™ to integrate business conversations into your ERP system



Enterprise search for a powerful and intuitive way to quickly find information among huge amounts of data



Extensibility via Infor ION® to help ensure that all your applications can work together seamlessly



Document management that integrates all of your business documents with your core business processes

Why Infor CloudSuite?



Infor CloudSuite is a cloud-enabled, agile, secure, and highly flexible hosting platform that is currently serving more than 7,000 customers and over 62 million subscribers globally. You get reliability and security you can count on and the ability to focus on your business, not your technology.

With deployment in Infor CloudSuite, you can:



Support expansion

The solution provides real-time data that is accessible anytime, anywhere. It makes it easy to launch and expand to new locations, and you can allow controlled access to emerging partners, suppliers, joint ventures, and other entities.



Reduce total cost of ownership

Because data is no longer stored onsite, you can say goodbye to expensive servers and hardware and redirect personnel to more strategic activities.



Realize a speedier time to value

With preconfigured yet flexible, industry-leading business processes, templates, training materials, tools, and simulations, you can deploy or upgrade in weeks or months—not years.



Ensure security and reliability

With data managed by global, cloud hosting leaders, you benefit from best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring on a highly secure infrastructure. Infor CloudSuite has a 99.9% average historical uptime, and has seen about 1.9 million attempted—and failed—attacks quarterly.

With Infor CloudSuite Distribution, you get innovative technology designed to address modern challenges. Speed, agility, and visibility that power your top and bottom line—that's what Infor CloudSuite Distribution delivers.

[Learn more >](#)



About Infor

Infor builds business software for specific industries in the cloud. With 15,000 employees and over 90,000 customers in more than 170 countries, Infor software is designed for progress. To learn more about Infor, please visit www.infor.com.

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