









# Kongsberg Group significantly reduces customizations and improves business processes with Infor LN

## About the company

With maritime, aerospace defense, remote-weapon technology, and oil and gas divisions, Kongsberg Gruppen (KONGSBERG) is an international, knowledge-based group that supplies advanced technology systems and solutions to customers in the oil and gas, merchant marine, and defense and aerospace industries. Considered an aerospace and defense industry leader and ranked as one of the best places to work for engineers, Kongsberg strives to deliver the highest quality technology, products, and services to businesses—spanning every corner of the aerospace and defense sector. To learn more, visit [www.kongsberg.com](http://www.kongsberg.com)

## Facts at-a-glance

 <p>COMPANY Kongsberg Group</p>	 <p>HEADQUARTERS Norway</p>	 <p>INFOR PRODUCTS Infor® LN</p>
 <p>INDUSTRY Aerospace &amp; Defense</p>	 <p>REVENUE 880 Million (2014)</p>	 <p>WEB SITE <a href="http://www.kongsberg.com">www.kongsberg.com</a></p>

## Business goals

- Reduce advanced customizations.
- Meet industry-specific aerospace and defense regulations.
- Eliminate manual processes for project management.
- Improve visibility into asset repair lifecycle.
- Implement a versatile, single-instance ERP system.

“When we decided to upgrade, our main goal was to reduce customizations. Over the years, we saw that each customization was generating more and more costs. With Infor LN, we’ve reduced advanced customizations 70% and that’s a huge improvement for us.”

**Thor Hallvard Ostmoen**, Head of Business & Enterprise Systems, Kongsberg Defense & Aerospace



# Kongsberg takes advantage of Infor LN's A&D expertise

## Improving critical business decision making capabilities

With maritime, aerospace and defense (A&D), remote-weapon technology, and oil and gas divisions, Kongsberg Gruppen (KONGSBERG) is an international, knowledge-based group that supplies advanced technology systems and solutions to customers in the oil and gas, merchant marine, and defense and aerospace industries. Considered an aerospace and defense industry leader and ranked as one of the best places to work for engineers, Kongsberg strives to deliver the highest quality technology, products, and services to businesses—spanning every corner of the aerospace and defense sector. To help meet the growing needs of its customers, Kongsberg sought to take advantage of Infor LN's aerospace and defense industry expertise. Infor LN is helping enhance Kongsberg's ability to make accurate, critical business decisions quickly with the addition of industry-specific analytics and business intelligence.

## Meeting customer requirements and simplifying complicated business processes

To meet the requirements of customers around the world, such as the US Department of Defense, Kongsberg needed a scalable solution that provided the capabilities required to meet specific industry requirements. Built on the Infor 10x technology platform, Infor LN met Kongsberg's needs because of the solution's industry expertise that's designed to simplify numerous complicated business processes from manufacturing, planning, distribution, to warehouse and logistics. For example, Infor LN's service management module allows Kongsberg to schedule preventive maintenance for large-scale equipment, which helps to prevent unexpected downturns while improving the company's ability to react more efficiently to changing business environments.

“

Working with Infor, you know they have knowledgeable people with leading industry experience. They possess a great understanding of the regulations and requirements of the defense industry, sharing the same knowledge of our internal teams.”

**Thor Hallvard Ostmoen**, Kongsberg Group



# Reducing customizations simplifies business operations

With Infor LN, Kongsberg was able to reduce advanced customizations by 70%. Infor LN reduces the need for customizations because the functionalities needed to drive Kongsberg's business operations come standard right out of the box. Prior to implementing Infor LN, Kongsberg's reports were done manually and asset management was performed with Excel® spreadsheets. With Infor LN, repairs can now be done more efficiently. For example, Infor LN's pool repair tool helps Kongsberg better manage repairs for Remote Weapon Stations returning from customers. Reducing customizations has also allowed Kongsberg to better deliver patches and troubleshoot various bugs. Kongsberg can now address such inaccuracies up front and improve project management capabilities through continuous upgrading. Although still in the early stages, Kongsberg is starting to use the integrated Infor Ming.le™ business collaboration solution to help users be more effective by giving them complete, easy access, and visibility to critical information.

## Business outcomes

-  Reduced advanced customizations by 70%.
-  Effectively met new aerospace and defense industry requirements.
-  Eliminated manual processes for project management.
-  Improved visibility into asset repair and service lifecycle.
-  Met the business needs of Kongsberg's business units within Aerospace & Defense.

