

Infor's Value Engineering helps Meyn build a detailed case for upgrading to Infor LN

About the company

Meyn Food Processing Technology is a worldwide supplier of equipment and systems for the poultry processing industry—with installations in more than 90 countries, 14 offices worldwide, and a network of over 35 agents and distributors. Meyn's knowledge, equipment, systems, and services are available globally in partnership with renowned poultry processing companies in more than 100 countries. To learn more, visit www.meyn.com.

Facts at-a-glance



COMPANY

Meyn® Food Processing Technology



HEADQUARTERS

Oostzaan, Netherlands



EMPLOYEES

1000+



INDUSTRY

Industrial Machinery & Equipment



INFOR PRODUCTS

Infor LN and Infor OS technology platform (Infor ION®, Infor Ming.le®, and Infor BI)



WEB SITE

www.meyn.com

Business goals

- Eliminate the risks associated with managing a legacy ERP system.
- Support ambitious growth plans with a modern ERP system.
- Leverage the Infor Value Engineering team's expertise to detail previously unidentified Capital Expenditure Request (CER) benefits.

“ The Infor Value Engineering team was able to professionally walk us through a detailed roadmap to improve key business metrics. They have motivated our leadership teams to pursue a major upgrade to Infor LN.”

Bart Kling, Global IT Manager, Meyn Food Processing Technology

Global equipment supplier seeks to improve ERP capabilities

Identifying potential business advantages with Infor Value Engineering

Meyn is unique as the only supplier of systems, equipment, and services that's 100% dedicated to the global poultry processing industry. Meyn has over 1000 employees worldwide, with its head office in Oostzaan, near Amsterdam in the Netherlands. The company has additional offices in 13 countries, with plants and installations in more than 90 countries across the globe, as well as an extensive network of local agents and partners. Concerned with strengthening its global network of regional and local support centers, engineers, and parts distributors, Meyn sought the insights of Infor Value Engineering to help identify areas for improvements across several business areas, including finance, CRM, and logistics.

Infor Value Engineering delivers insightful reporting and forecasting

Meyn is part of CTB, which is a Berkshire Hathaway Company and a global designer, manufacturer, and marketer of systems and solutions for preserving grain and producing poultry, as well as for various equestrian and industrial applications. In support of Meyn and CTB's solid capital expenditure request process, Meyn sought out Infor Value Engineering's services to help craft a detailed and reflective business case. Armed with 40 specific data points about Meyn, the Infor Value Engineering team built a strong and fully personalized value proposition and business proposal for the Meyn team in less than a month. Infor Value Engineering identified several areas of cost savings, most notably pinpointing annual benefits and improved success factors, such as better margins, optimized working capital, and increased employee productivity.

Business outcomes



Received capital expenditure request approval, based on the identified business value of upgrading to Infor LN.



Identified area for potential cost savings in manufacturing, finance, logistics, and compliance.



Aligned Infor Value Engineering team's analytical results with Meyn's ambitious growth strategy.