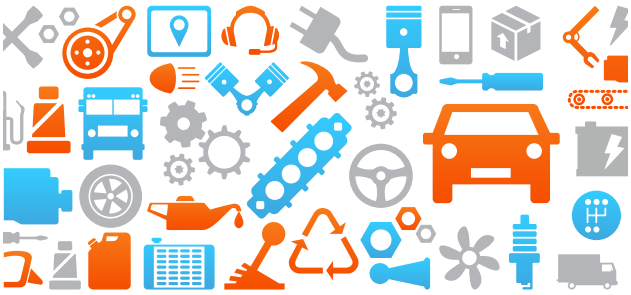
Infor Automotive for Tier Suppliers



"As well as improving flexibility, we have reduced the number of anomalies in the system, which is streamlining the production process further."

-Vittorio Boero, CIO, Ferrari

Produce products faster

To meet the growing complexity of OEM requirements and tighter production schedules, automotive tier suppliers like you must have efficient processes in place to ensure you can produce products faster. You need to have engineering and product development capabilities that can keep up with accelerating product evolution and shorter product lifecycles. You also need to accurately forecast demand for your products, so you have the right quantity in the right place at the right time, without holding excess inventory and tying up operational costs.

Even with all that in place, you still need efficient manufacturing processes to get your products to market quickly and increase sales, while controlling the costs of goods sold (COGS) and lowering your sales, general, and administration (SG&A) overhead. To compete effectively, you need to streamline workflows, and use smart shipping and logistics planning. You need a solution that's designed to meet the specific needs of automotive tier suppliers like you.

Deploy and adapt quickly

You can't meet the unique demands of automotive tier suppliers with generic software that treats all industries equally. At Infor®, we understand that the automotive tier supply industry isn't like all other industries. So, we've created a solution suite that meets your specific needs.

Infor Automotive for Tier Suppliers includes all the capabilities to manage the automotive tier supply processes built-in-not bolted on. So what does that mean for you? Faster deployments and fewer modifications. You get up and running more quickly, with fewer disruptions to your business. Upgrades are faster, too. So you can quickly adapt your business processes to the rapid changes of the automotive tier supply industry.

Meet your unique needs

With more than 25 years of expertise solving the unique business challenges of automotive tier suppliers, Infor can help you drive efficiencies that speed up and manage product and program launches. Eight of the top ten automotive tier suppliers around the globe rely on Infor Automotive for Tier Suppliers to help them achieve excellence and manage growth while increasing profitability.

Whether your organization is small or large, centralized or decentralized, or operates in a single region or globally, you'll be able to meet your unique needs with Infor Automotive for Tier Suppliers' lineup of integrated products. With Infor Automotive for Tier Suppliers, you have a complete, end-to-end solution that gives you the flexibility, speed, and innovation to turn your most pressing challenges into opportunities for growth and improved profitability.

And thanks to Infor's additional experience and expertise in the high tech and equipment industries, you get a flexible, enterprise solution that speaks the language of manufacturing and brings best practices from related industries to meet the specific needs of tier suppliers like you for today and tomorrow.

Speed launches

With Infor Automotive for Tier suppliers, you have one system of record that gives you a single version of the truth. You'll eliminate delays from duplication of effort and inconsistent information with integrated, real-time reporting and analysis. Speed transactions and communication flows, trim out all non-value-added steps, and improve overall collaboration with smoothly orchestrated workflow and project management functions that include automated alerts, messaging, and seamless scheduling.

Streamline product lifecycle management

Gain access to real-time data and improve visibility into the product development process with robust product lifecycle management (PLM) and project management capabilities. Infor PLM Discrete-a key component of Infor Automotive for Tier suppliers-has helped organizations achieve measurable improvements, including a reduction in time to market by more than 50%.

Efficiently manage compliance

Easily manage all of your quality and compliance processes from initial advanced product quality planning (APQP) to the production part approval process (PPAP), including design failure mode and effect analysis (DFMEA) and process failure mode and effect analysis (PFMEA) activities. You'll also be able to oversee the attaining and maintaining of ISO and TS16949 certifications, along with other requirements that are specific to your product line and OEM requirements.

Improve productivity

Operate smarter and more efficiently with best practices and highly efficient process flows across your organization and supply chain. Infor Automotive for Tier suppliers has helped organizations increase productivity by up to 40%.

With Infor Automotive Suite for Tier Suppliers, you can:

- Reduce time to market by more than 50%.
- Increase productivity by up to 40%.
- Launch new programs faster.
- Manage engineering revisions efficiently and accurately.
- Improve quality.
- Reduce downtime.
- Optimize performance across your supply chain.
- Reduce COGS and SG&A in operations.

Meet OEM EDI requirements

Use pre-built trading-partner maps and business rules to manage complex cumulative calculations and OEM-required business practices. Reduce delays and reaction time while improving the accuracy of releases with electronic data interchange (EDI) that flows from the OEM into the release. Ensure that outbound advance ship notice (ASN) and invoicing transactions are defined exactly as the OEM expects.

Optimize inventory management

Speed inventory turns while maintaining virtually zero inventory, and use paperless, repetitive, job order, or even project-based production processes with complete visibility across operations.

Use lean production

Streamline processes using advanced work cell definition and management, finite and infinite planning, paperless Kanban, direct shop floor scanning and reporting functions, and more.

Expertly manage and assemble configured products

Integrate product configuration rules and constraints with all of your existing tools, such as CAD models, specialized performance calculations, and product images into a centrally managed platform with Infor's Configure Price Quote (CPQ) solution.

You'll be able to avoid errors and accelerate the design, production, and delivery of configured parts, modules, and assemblies. Gain a competitive edge with a solution that includes assembly line controls for efficient, repetitive, in-sequence manufacturing of customized products.

Improve supply chain communication

Streamline APQP, PPAP, and other industry requirements, as well as the tracking of supplier status, certification levels, problem histories, quality performance records, and more with Infor's supply chain management (SCM) and collaboration tools, which include Infor Supplier Exchange and Infor Automotive Exchange. Also meet materials management operations guidelines/logistics evaluation (MMOG/LE) requirements with advanced communications with suppliers.

Improve quality

Improve quality throughout your supply chain with built-in quality management functionality that includes control plans, statistical process control (SPC) data collection, certifications, and compliance.

Reduce costs

Intelligently manage costs across every function, site, and department throughout your organization to increase profits.

Catch and fix problems early

Accurately track quality, inventory, and shipping with complete visibility into your production processes, while reducing inventory carrying costs and increasing on-time delivery. You'll be able to easily pinpoint quality problems and address them early on to eliminate costly rework and delays.

Minimize warranty costs

Better manage warranty claims and minimize costs. Easily and quickly pinpoint the root causes of failures or problems and isolate them with full serial and lot controls so that you quarantine only the affected parts. Additionally, you can protect your products from counterfeiting with precision coding and tracking.

With Infor Automotive Suite for Tier Suppliers, you'll operate leaner, increase productivity, reduce costs, and manage growth without adding resources.

Extend asset life

Improve the performance of your capital equipment and other assets, and increase the service life of your assets-while trimming overall operating and energy costs-with Infor's enterprise asset management (EAM) solution. You'll be able to make more strategic decisions that improve profitability with a transparent asset management system that gives you a full 360-degree view of your asset costs.

Improve forecasting and demand planning

Gain anytime, anywhere access to the information you need to analyze, monitor, and steer your business with Infor BI and Infor Dynamic Enterprise Performance Management (d/EPM) solutions. You'll be able to reduce the time required to create financial plans by more than 70%. Transform everyday business tasks into strategic activities that drive the business with comprehensive and fully integrated:

- Personalized dashboards
- Role-based analytics
- Advanced reporting
- Strategic, financial, and operational planning
- Forecasting

Increase customer satisfaction

Better manage relationships with your customers-from initial contact through product launch-with Infor's customer relationship management (CRM) solutions.
You'll gain a deeper understanding of your customers' dictated business requirements and processes, and what you have to do to meet those needs to stand out from the competition.

You can:

- Bring ERP and CRM together to create a more responsive and effective enterprise.
- Put real-time ERP information in the hands of your salespeople.
- Simplify the tracking of business activities and interactions with your customers-saving them time and ensuring that information is accurate.

Drive your future success

You'll stay ahead of the competition with Infor Automotive for Tier Suppliers because our automotive solutions have the flexibility to continually evolve to meet your changing needs. You'll be up and running quickly with systems that use intuitive interfaces that allow your users to rapidly become competent and efficient. You'll always have the tools you need to respond to today's and tomorrow's challenges.

Meet the needs of the evolving workforce

Today's emerging workforce grew up using mobile devices and social media to get immediate access to information; they understand the value of real-time data and expect to use similar tools in the workplace. With Infor Automotive for Tier Suppliers, your employees will be empowered to drive your organization's success with advanced technology that's engaging and elegant, such as the Infor ION® integration framework and Infor Ming.le™ social collaboration platform.

Grow your organization

With Infor Automotive for Tier Suppliers, you'll improve customer satisfaction; strengthen relationships up, down, and across your supply chain; and better position your company to expand into new markets and programs. You'll develop new products faster, improve quality, and get products to market more quickly. You'll have the tools to respond more quickly to customer requests and increase customer satisfaction-which can help to improve top-line revenue and growth.

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About Infor

Infor is fundamentally changing the way information is published and consumed in the enterprise, helping 73,000 customers in more than 200 countries and territories improve operations, drive growth, and quickly adapt to changes in business demands. To learn more about Infor, please visit www.infor.com.

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