Challenges
• Reduce very long lead times.
• Eliminate late shipments.
• Increase inventory turns.

Benefits
• Saved $700,000 over a 2- to 3-month time period through improvements in inventory.
• Reduced lead times from the original 6-8 weeks to 1-2 weeks.
• Improved on-time deliveries from 70% to 95%.
• Increased inventory turns over a 2- to 3-month time period from 2.5 to 4.1.

“Infor VISUAL with EasyLean is very effective in managing inventory throughput.”
—Ed Hongosh, Process Flow Manager, Eberhard Manufacturing Company

About the company
For more than 140 years, Eberhard Manufacturing has been a leader in providing high-quality industrial hardware. Today the company is a leading manufacturer of industrial, vehicular, military, and specialty hardware for trucks, trailers, fire and rescue equipment, marine, utility and other vehicles, as well as toolboxes, electrical and industrial enclosures and panels. With over 7,000 products available, Eberhard offers a wide choice of variations and options, many not available from any other source. For more information, visit www.eberhard.com.